Local Market Update – April 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Ayer

Single-Family Properties	April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	6	10	+ 66.7%	19	20	+ 5.3%
Closed Sales	2	3	+ 50.0%	16	12	- 25.0%
Median Sales Price*	\$777,500	\$885,000	+ 13.8%	\$593,500	\$640,000	+ 7.8%
Inventory of Homes for Sale	9	3	- 66.7%			
Months Supply of Inventory	2.0	0.6	- 70.0%			
Cumulative Days on Market Until Sale	5	39	+ 680.0%	22	62	+ 181.8%
Percent of Original List Price Received*	104.1%	96.9%	- 6.9%	100.4%	97.5%	- 2.9%
New Listings	12	9	- 25.0%	28	19	- 32.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

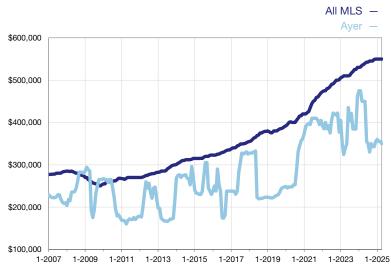
Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	2	4	+ 100.0%	9	10	+ 11.1%	
Closed Sales	1	4	+ 300.0%	6	7	+ 16.7%	
Median Sales Price*	\$660,000	\$454,950	- 31.1%	\$362,500	\$376,000	+ 3.7%	
Inventory of Homes for Sale	3	9	+ 200.0%				
Months Supply of Inventory	1.0	4.1	+ 310.0%				
Cumulative Days on Market Until Sale	21	27	+ 28.6%	35	23	- 34.3%	
Percent of Original List Price Received*	100.2%	103.4%	+ 3.2%	103.8%	101.6%	- 2.1%	
New Listings	3	8	+ 166.7%	9	19	+ 111.1%	

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Median Sales Price – Single-Family Properties

Median Sales Price – Condominium Properties



Rolling 12-Month Calculation

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