Concord

Single-Family Properties		April		Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	21	34	+ 61.9%	60	71	+ 18.3%
Closed Sales	12	12	0.0%	30	32	+ 6.7%
Median Sales Price*	\$1,825,000	\$1,717,500	- 5.9%	\$1,508,000	\$1,812,500	+ 20.2%
Inventory of Homes for Sale	31	43	+ 38.7%			
Months Supply of Inventory	2.4	2.9	+ 20.8%			
Cumulative Days on Market Until Sale	50	47	- 6.0%	42	65	+ 54.8%
Percent of Original List Price Received*	103.8%	99.9%	- 3.8%	105.1%	99.9%	- 4.9%
New Listings	35	39	+ 11.4%	84	100	+ 19.0%

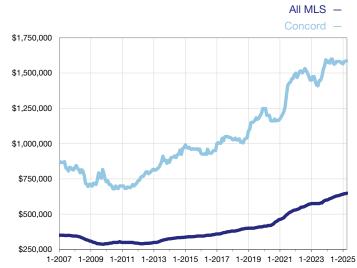
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	6	7	+ 16.7%	24	16	- 33.3%	
Closed Sales	8	4	- 50.0%	26	9	- 65.4%	
Median Sales Price*	\$630,000	\$1,047,500	+ 66.3%	\$620,000	\$687,500	+ 10.9%	
Inventory of Homes for Sale	3	3	0.0%				
Months Supply of Inventory	0.7	0.9	+ 28.6%				
Cumulative Days on Market Until Sale	46	21	- 54.3%	31	22	- 29.0%	
Percent of Original List Price Received*	97.7%	109.0%	+ 11.6%	104.1%	107.2%	+ 3.0%	
New Listings	0	5		21	20	- 4.8%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

