Falmouth

Single-Family Properties		April		Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	37	44	+ 18.9%	122	115	- 5.7%
Closed Sales	44	36	- 18.2%	115	93	- 19.1%
Median Sales Price*	\$875,000	\$692,500	- 20.9%	\$750,000	\$830,000	+ 10.7%
Inventory of Homes for Sale	74	91	+ 23.0%			
Months Supply of Inventory	2.4	2.8	+ 16.7%			
Cumulative Days on Market Until Sale	42	72	+ 71.4%	60	78	+ 30.0%
Percent of Original List Price Received*	100.1%	96.6%	- 3.5%	97.2%	94.5%	- 2.8%
New Listings	63	61	- 3.2%	171	170	- 0.6%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	8	3	- 62.5%	18	16	- 11.1%	
Closed Sales	3	3	0.0%	15	16	+ 6.7%	
Median Sales Price*	\$552,400	\$850,000	+ 53.9%	\$569,900	\$647,500	+ 13.6%	
Inventory of Homes for Sale	16	30	+ 87.5%				
Months Supply of Inventory	2.6	4.9	+ 88.5%				
Cumulative Days on Market Until Sale	10	312	+ 3,020.0%	34	142	+ 317.6%	
Percent of Original List Price Received*	100.3%	100.6%	+ 0.3%	96.9%	96.0%	- 0.9%	
New Listings	11	10	- 9.1%	28	31	+ 10.7%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



