Local Market Update – April 2025 A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

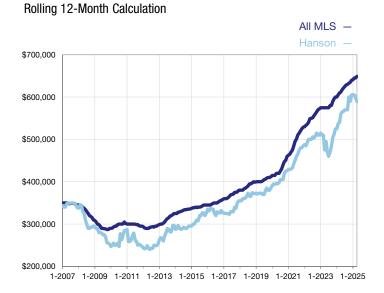
Hanson

Single-Family Properties	April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	4	9	+ 125.0%	20	21	+ 5.0%
Closed Sales	4	5	+ 25.0%	22	16	- 27.3%
Median Sales Price*	\$651,250	\$675,000	+ 3.6%	\$599,950	\$574,500	- 4.2%
Inventory of Homes for Sale	12	12	0.0%			
Months Supply of Inventory	1.9	1.9	0.0%			
Cumulative Days on Market Until Sale	22	30	+ 36.4%	42	38	- 9.5%
Percent of Original List Price Received*	99.3%	99.1%	- 0.2%	98.2%	101.5%	+ 3.4%
New Listings	10	12	+ 20.0%	21	29	+ 38.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

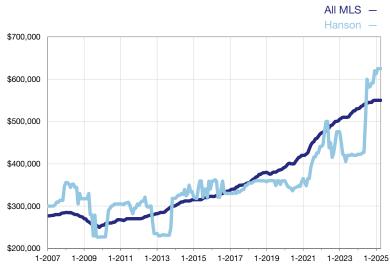
Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	1	9	+ 800.0%	8	21	+ 162.5%	
Closed Sales	1	4	+ 300.0%	3	11	+ 266.7%	
Median Sales Price*	\$625,000	\$523,000	- 16.3%	\$615,000	\$605,000	- 1.6%	
Inventory of Homes for Sale	7	9	+ 28.6%				
Months Supply of Inventory	3.7	2.3	- 37.8%				
Cumulative Days on Market Until Sale	17	38	+ 123.5%	56	52	- 7.1%	
Percent of Original List Price Received*	101.0%	99.7%	- 1.3%	96.2%	100.1%	+ 4.1%	
New Listings	2	5	+ 150.0%	12	22	+ 83.3%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Single-Family Properties

Median Sales Price - Condominium Properties



Rolling 12-Month Calculation

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