Local Market Update – April 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Harwich

Single-Family Properties	April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	17	17	0.0%	59	54	- 8.5%
Closed Sales	13	13	0.0%	47	48	+ 2.1%
Median Sales Price*	\$1,050,000	\$779,000	- 25.8%	\$730,000	\$786,075	+ 7.7%
Inventory of Homes for Sale	32	58	+ 81.3%			
Months Supply of Inventory	2.0	3.9	+ 95.0%			
Cumulative Days on Market Until Sale	81	44	- 45.7%	63	66	+ 4.8%
Percent of Original List Price Received*	100.5%	98.0%	- 2.5%	97.9%	96.7%	- 1.2%
New Listings	25	30	+ 20.0%	67	75	+ 11.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	3	2	- 33.3%	6	6	0.0%	
Closed Sales	3	2	- 33.3%	5	4	- 20.0%	
Median Sales Price*	\$440,000	\$277,500	- 36.9%	\$440,000	\$336,250	- 23.6%	
Inventory of Homes for Sale	4	7	+ 75.0%				
Months Supply of Inventory	1.6	4.4	+ 175.0%				
Cumulative Days on Market Until Sale	48	267	+ 456.3%	34	162	+ 376.5%	
Percent of Original List Price Received*	98.9%	97.0%	- 1.9%	99.5%	98.4%	- 1.1%	
New Listings	4	2	- 50.0%	9	11	+ 22.2%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties



Rolling 12-Month Calculation

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