Local Market Update – April 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

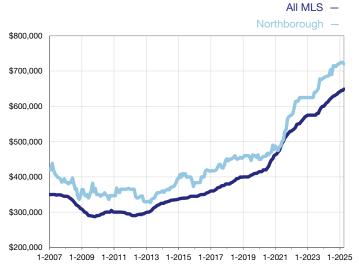
Northborough

Single-Family Properties	April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	11	22	+ 100.0%	25	46	+ 84.0%
Closed Sales	9	12	+ 33.3%	22	28	+ 27.3%
Median Sales Price*	\$878,000	\$692,500	- 21.1%	\$732,500	\$700,000	- 4.4%
Inventory of Homes for Sale	16	19	+ 18.8%			
Months Supply of Inventory	2.0	1.8	- 10.0%			
Cumulative Days on Market Until Sale	18	18	0.0%	32	38	+ 18.8%
Percent of Original List Price Received*	103.7%	100.4%	- 3.2%	100.6%	99.0%	- 1.6%
New Listings	18	24	+ 33.3%	39	58	+ 48.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	3	1	- 66.7%	6	12	+ 100.0%	
Closed Sales	2	5	+ 150.0%	5	10	+ 100.0%	
Median Sales Price*	\$518,000	\$493,575	- 4.7%	\$455,000	\$504,288	+ 10.8%	
Inventory of Homes for Sale	3	1	- 66.7%				
Months Supply of Inventory	1.1	0.4	- 63.6%				
Cumulative Days on Market Until Sale	5	27	+ 440.0%	16	44	+ 175.0%	
Percent of Original List Price Received*	106.5%	98.6%	- 7.4%	103.2%	99.7%	- 3.4%	
New Listings	6	1	- 83.3%	9	13	+ 44.4%	

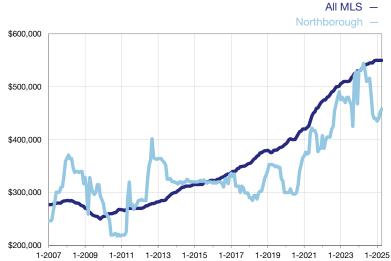
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



MASSACHUSETTS ASSOCIATION OF REALTORS®

Median Sales Price - Single-Family Properties





Median Sales Price - Condominium Properties Rolling 12-Month Calculation

Rolling 12-Month Calculation