Local Market Update – April 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

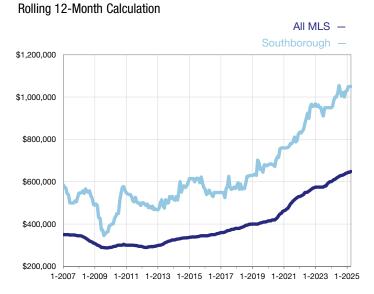
Southborough

Single-Family Properties	April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+ / -
Pending Sales	7	12	+ 71.4%	29	20	- 31.0%
Closed Sales	6	5	- 16.7%	27	13	- 51.9%
Median Sales Price*	\$1,107,500	\$1,100,000	- 0.7%	\$1,049,000	\$1,267,000	+ 20.8%
Inventory of Homes for Sale	9	14	+ 55.6%			
Months Supply of Inventory	1.0	2.4	+ 140.0%			
Cumulative Days on Market Until Sale	16	20	+ 25.0%	46	37	- 19.6%
Percent of Original List Price Received*	106.4%	101.6%	- 4.5%	97.3%	99.1%	+ 1.8%
New Listings	8	17	+ 112.5%	29	33	+ 13.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	0	1		3	4	+ 33.3%	
Closed Sales	0	1		5	3	- 40.0%	
Median Sales Price*	\$0	\$518,000		\$599,000	\$765,000	+ 27.7%	
Inventory of Homes for Sale	0	4					
Months Supply of Inventory	0.0	3.1					
Cumulative Days on Market Until Sale	0	5		25	9	- 64.0%	
Percent of Original List Price Received*	0.0%	109.1%		104.0%	104.4%	+ 0.4%	
New Listings	0	4		1	9	+ 800.0%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price – Single-Family Properties

Median Sales Price – Condominium Properties Rolling 12-Month Calculation

