Wayland

Single-Family Properties		April		Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	13	21	+ 61.5%	36	38	+ 5.6%
Closed Sales	3	10	+ 233.3%	23	29	+ 26.1%
Median Sales Price*	\$1,350,000	\$1,212,500	- 10.2%	\$1,125,000	\$1,250,000	+ 11.1%
Inventory of Homes for Sale	18	22	+ 22.2%			
Months Supply of Inventory	1.8	1.9	+ 5.6%			
Cumulative Days on Market Until Sale	36	52	+ 44.4%	58	61	+ 5.2%
Percent of Original List Price Received*	99.9%	101.4%	+ 1.5%	92.5%	97.7%	+ 5.6%
New Listings	17	23	+ 35.3%	49	56	+ 14.3%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	4	4	0.0%	11	6	- 45.5%	
Closed Sales	6	0	- 100.0%	12	5	- 58.3%	
Median Sales Price*	\$963,113	\$0	- 100.0%	\$908,063	\$950,000	+ 4.6%	
Inventory of Homes for Sale	3	2	- 33.3%				
Months Supply of Inventory	1.1	0.6	- 45.5%				
Cumulative Days on Market Until Sale	51	0	- 100.0%	49	47	- 4.1%	
Percent of Original List Price Received*	97.5%	0.0%	- 100.0%	97.7%	94.5%	- 3.3%	
New Listings	4	3	- 25.0%	9	9	0.0%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



