Local Market Update – April 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Westborough

Single-Family Properties	April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	11	25	+ 127.3%	31	43	+ 38.7%
Closed Sales	6	6	0.0%	25	26	+ 4.0%
Median Sales Price*	\$642,500	\$993,000	+ 54.6%	\$725,000	\$930,000	+ 28.3%
Inventory of Homes for Sale	13	23	+ 76.9%			
Months Supply of Inventory	1.3	2.3	+ 76.9%			
Cumulative Days on Market Until Sale	21	23	+ 9.5%	43	33	- 23.3%
Percent of Original List Price Received*	100.9%	101.5%	+ 0.6%	99.2%	100.8%	+ 1.6%
New Listings	17	27	+ 58.8%	39	61	+ 56.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		April			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+ / -	
Pending Sales	6	12	+ 100.0%	28	37	+ 32.1%	
Closed Sales	3	10	+ 233.3%	12	39	+ 225.0%	
Median Sales Price*	\$549,995	\$447,423	- 18.6%	\$500,345	\$459,995	- 8.1%	
Inventory of Homes for Sale	10	16	+ 60.0%				
Months Supply of Inventory	1.3	1.7	+ 30.8%				
Cumulative Days on Market Until Sale	34	21	- 38.2%	40	28	- 30.0%	
Percent of Original List Price Received*	93.5%	100.1%	+ 7.1%	98.2%	99.4%	+ 1.2%	
New Listings	6	25	+ 316.7%	32	56	+ 75.0%	

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Median Sales Price – Single-Family Properties

Median Sales Price – Condominium Properties



Rolling 12-Month Calculation

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