

# Concord

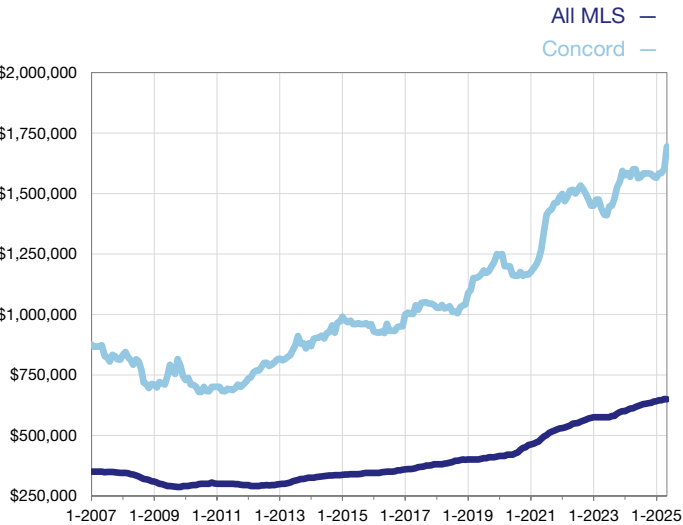
| Single-Family Properties                 | May         |             |         | Year to Date |             |         |
|--|-------------|-------------|---------|--------------|-------------|---------|
|  | 2024        | 2025        | + / -   | 2024         | 2025        | + / -   |
| Key Metrics                              |             |             |         |              |             |         |
| Pending Sales                            | 23          | 34          | + 47.8% | 83           | 97          | + 16.9% |
| Closed Sales                             | 30          | 25          | - 16.7% | 60           | 58          | - 3.3%  |
| Median Sales Price*                      | \$1,597,500 | \$1,991,000 | + 24.6% | \$1,566,500  | \$1,925,508 | + 22.9% |
| Inventory of Homes for Sale              | 42          | 48          | + 14.3% | --           | --          | --      |
| Months Supply of Inventory               | 3.2         | 3.1         | - 3.1%  | --           | --          | --      |
| Cumulative Days on Market Until Sale     | 35          | 46          | + 31.4% | 38           | 56          | + 47.4% |
| Percent of Original List Price Received* | 105.2%      | 99.7%       | - 5.2%  | 105.2%       | 99.8%       | - 5.1%  |
| New Listings                             | 34          | 35          | + 2.9%  | 118          | 134         | + 13.6% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties                   | May       |             |         | Year to Date |           |         |
|--|-----------|-------------|---------|--------------|-----------|---------|
|  | 2024      | 2025        | + / -   | 2024         | 2025      | + / -   |
| Key Metrics                              |           |             |         |              |           |         |
| Pending Sales                            | 3         | 5           | + 66.7% | 27           | 22        | - 18.5% |
| Closed Sales                             | 4         | 7           | + 75.0% | 30           | 16        | - 46.7% |
| Median Sales Price*                      | \$765,000 | \$1,165,000 | + 52.3% | \$642,500    | \$838,000 | + 30.4% |
| Inventory of Homes for Sale              | 5         | 6           | + 20.0% | --           | --        | --      |
| Months Supply of Inventory               | 1.1       | 1.8         | + 63.6% | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 23        | 16          | - 30.4% | 30           | 19        | - 36.7% |
| Percent of Original List Price Received* | 101.2%    | 104.8%      | + 3.6%  | 103.7%       | 106.2%    | + 2.4%  |
| New Listings                             | 5         | 8           | + 60.0% | 26           | 29        | + 11.5% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

