

# Hanson

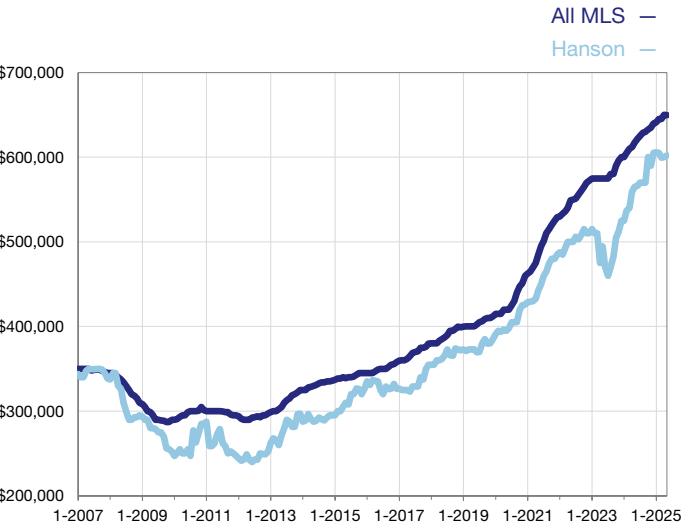
Single-Family Properties				Year to Date		
Key Metrics	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	9	11	+ 22.2%	29	31	+ 6.9%
Closed Sales	5	6	+ 20.0%	27	22	- 18.5%
Median Sales Price*	\$570,000	\$572,500	+ 0.4%	\$589,900	\$572,500	- 2.9%
Inventory of Homes for Sale	9	12	+ 33.3%	--	--	--
Months Supply of Inventory	1.4	1.8	+ 28.6%	--	--	--
Cumulative Days on Market Until Sale	76	15	- 80.3%	48	32	- 33.3%
Percent of Original List Price Received*	103.2%	97.0%	- 6.0%	99.1%	100.3%	+ 1.2%
New Listings	7	11	+ 57.1%	28	40	+ 42.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties				Year to Date		
Key Metrics	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	2	1	- 50.0%	10	23	+ 130.0%
Closed Sales	2	5	+ 150.0%	5	16	+ 220.0%
Median Sales Price*	\$514,040	\$519,900	+ 1.1%	\$615,000	\$522,400	- 15.1%
Inventory of Homes for Sale	5	8	+ 60.0%	--	--	--
Months Supply of Inventory	3.0	2.0	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	104	13	- 87.5%	75	40	- 46.7%
Percent of Original List Price Received*	98.5%	101.0%	+ 2.5%	97.1%	100.3%	+ 3.3%
New Listings	0	1	--	12	24	+ 100.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

