

Lawrence

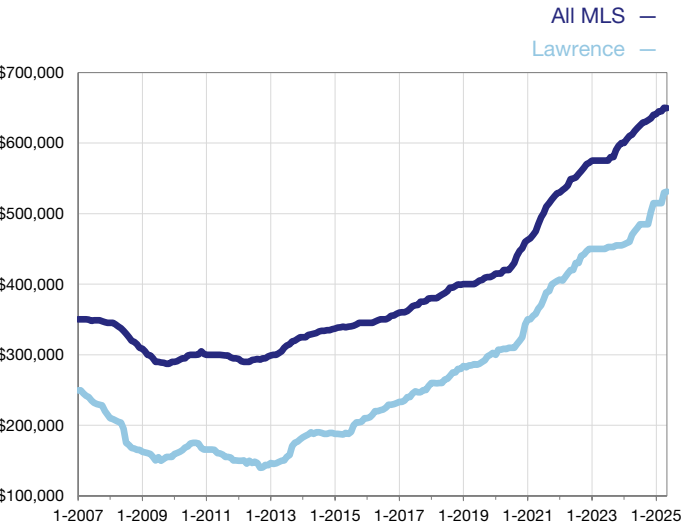
Single-Family Properties	May			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	16	20	+ 25.0%	47	61	+ 29.8%
Closed Sales	8	9	+ 12.5%	36	48	+ 33.3%
Median Sales Price*	\$533,000	\$585,000	+ 9.8%	\$509,000	\$550,000	+ 8.1%
Inventory of Homes for Sale	14	6	- 57.1%	--	--	--
Months Supply of Inventory	1.6	0.5	- 68.8%	--	--	--
Cumulative Days on Market Until Sale	23	19	- 17.4%	29	31	+ 6.9%
Percent of Original List Price Received*	106.2%	106.3%	+ 0.1%	103.2%	102.2%	- 1.0%
New Listings	20	17	- 15.0%	56	64	+ 14.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	May			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	9	3	- 66.7%	21	19	- 9.5%
Closed Sales	3	2	- 33.3%	16	15	- 6.3%
Median Sales Price*	\$300,000	\$270,000	- 10.0%	\$282,500	\$310,000	+ 9.7%
Inventory of Homes for Sale	9	5	- 44.4%	--	--	--
Months Supply of Inventory	2.4	1.3	- 45.8%	--	--	--
Cumulative Days on Market Until Sale	25	16	- 36.0%	35	31	- 11.4%
Percent of Original List Price Received*	100.6%	100.4%	- 0.2%	100.3%	102.5%	+ 2.2%
New Listings	6	6	0.0%	29	24	- 17.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

