

Ayer

Single-Family Properties	June			Year to Date		
Key Metrics	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	9	7	- 22.2%	38	29	- 23.7%
Closed Sales	8	5	- 37.5%	33	24	- 27.3%
Median Sales Price*	\$642,500	\$880,000	+ 37.0%	\$590,000	\$694,000	+ 17.6%
Inventory of Homes for Sale	6	8	+ 33.3%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--
Cumulative Days on Market Until Sale	14	50	+ 257.1%	18	54	+ 200.0%
Percent of Original List Price Received*	105.6%	99.3%	- 6.0%	102.3%	99.8%	- 2.4%
New Listings	10	10	0.0%	47	34	- 27.7%

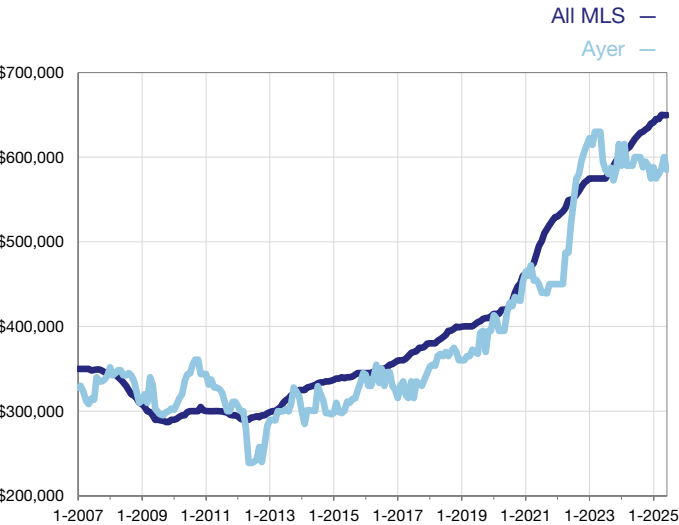
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	June			Year to Date		
Key Metrics	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	2	5	+ 150.0%	13	19	+ 46.2%
Closed Sales	1	3	+ 200.0%	11	13	+ 18.2%
Median Sales Price*	\$329,900	\$550,000	+ 66.7%	\$360,000	\$406,000	+ 12.8%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	2.4	0.8	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	32	22	- 31.3%	29	20	- 31.0%
Percent of Original List Price Received*	100.0%	98.9%	- 1.1%	103.7%	101.8%	- 1.8%
New Listings	4	1	- 75.0%	15	22	+ 46.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

