## **Concord**

Single-Family Properties		June		Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	29	24	- 17.2%	112	116	+ 3.6%
Closed Sales	23	34	+ 47.8%	83	92	+ 10.8%
Median Sales Price*	\$1,550,000	\$1,700,000	+ 9.7%	\$1,563,000	\$1,830,000	+ 17.1%
Inventory of Homes for Sale	31	46	+ 48.4%			
Months Supply of Inventory	2.2	3.2	+ 45.5%			
Cumulative Days on Market Until Sale	20	26	+ 30.0%	33	45	+ 36.4%
Percent of Original List Price Received*	103.2%	101.8%	- 1.4%	104.6%	100.5%	- 3.9%
New Listings	21	22	+ 4.8%	139	154	+ 10.8%

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		June			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	1	5	+ 400.0%	28	29	+ 3.6%	
Closed Sales	3	9	+ 200.0%	33	25	- 24.2%	
Median Sales Price*	\$781,000	\$1,049,000	+ 34.3%	\$645,000	\$1,010,000	+ 56.6%	
Inventory of Homes for Sale	7	7	0.0%				
Months Supply of Inventory	1.6	1.8	+ 12.5%				
Cumulative Days on Market Until Sale	78	19	- 75.6%	35	19	- 45.7%	
Percent of Original List Price Received*	96.5%	103.2%	+ 6.9%	103.1%	105.1%	+ 1.9%	
New Listings	3	7	+ 133.3%	29	37	+ 27.6%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation



