## **Falmouth**

Single-Family Properties	June			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	32	41	+ 28.1%	191	193	+ 1.0%
Closed Sales	34	36	+ 5.9%	189	166	- 12.2%
Median Sales Price*	\$862,500	\$887,500	+ 2.9%	\$780,000	\$852,500	+ 9.3%
Inventory of Homes for Sale	102	101	- 1.0%			
Months Supply of Inventory	3.2	3.0	- 6.3%			
Cumulative Days on Market Until Sale	34	42	+ 23.5%	50	66	+ 32.0%
Percent of Original List Price Received*	98.8%	98.8%	0.0%	98.1%	96.3%	- 1.8%
New Listings	56	53	- 5.4%	278	278	0.0%

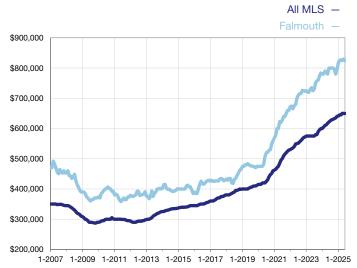
<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		June			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	8	8	0.0%	34	28	- 17.6%	
Closed Sales	13	6	- 53.8%	36	25	- 30.6%	
Median Sales Price*	\$715,000	\$562,000	- 21.4%	\$687,500	\$620,000	- 9.8%	
Inventory of Homes for Sale	23	40	+ 73.9%				
Months Supply of Inventory	3.9	7.0	+ 79.5%				
Cumulative Days on Market Until Sale	35	41	+ 17.1%	30	107	+ 256.7%	
Percent of Original List Price Received*	98.8%	95.8%	- 3.0%	97.9%	95.9%	- 2.0%	
New Listings	14	20	+ 42.9%	52	61	+ 17.3%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation

