

Natick

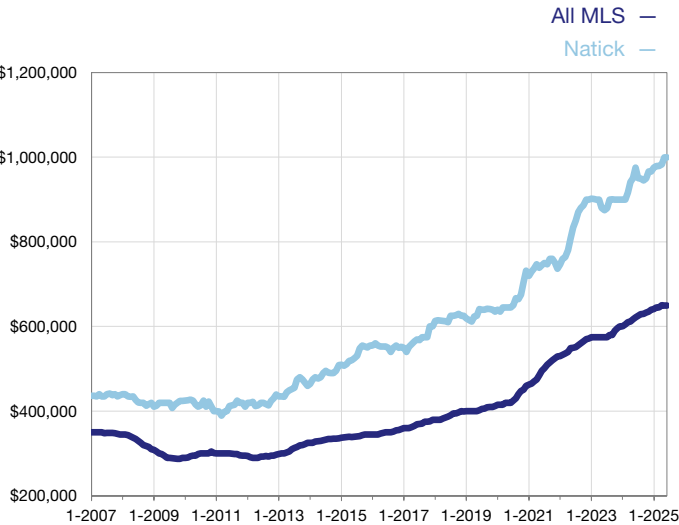
Single-Family Properties	June			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	23	38	+ 65.2%	138	173	+ 25.4%
Closed Sales	24	43	+ 79.2%	125	144	+ 15.2%
Median Sales Price*	\$1,002,500	\$1,274,000	+ 27.1%	\$963,000	\$1,151,250	+ 19.5%
Inventory of Homes for Sale	48	41	- 14.6%	--	--	--
Months Supply of Inventory	2.4	1.7	- 29.2%	--	--	--
Cumulative Days on Market Until Sale	15	27	+ 80.0%	29	37	+ 27.6%
Percent of Original List Price Received*	103.1%	103.7%	+ 0.6%	101.5%	101.7%	+ 0.2%
New Listings	34	42	+ 23.5%	188	211	+ 12.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	June			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	12	18	+ 50.0%	63	73	+ 15.9%
Closed Sales	15	16	+ 6.7%	55	61	+ 10.9%
Median Sales Price*	\$710,000	\$735,000	+ 3.5%	\$700,000	\$745,000	+ 6.4%
Inventory of Homes for Sale	19	18	- 5.3%	--	--	--
Months Supply of Inventory	2.3	1.8	- 21.7%	--	--	--
Cumulative Days on Market Until Sale	32	22	- 31.3%	33	38	+ 15.2%
Percent of Original List Price Received*	98.5%	100.0%	+ 1.5%	101.1%	98.7%	- 2.4%
New Listings	13	18	+ 38.5%	79	84	+ 6.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

