## Northborough

Single-Family Properties		June		Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	13	13	0.0%	52	70	+ 34.6%
Closed Sales	17	10	- 41.2%	48	57	+ 18.8%
Median Sales Price*	\$785,000	\$776,000	- 1.1%	\$756,250	\$775,000	+ 2.5%
Inventory of Homes for Sale	18	29	+ 61.1%			
Months Supply of Inventory	2.2	2.8	+ 27.3%			
Cumulative Days on Market Until Sale	16	15	- 6.3%	22	32	+ 45.5%
Percent of Original List Price Received*	103.9%	102.6%	- 1.3%	102.5%	100.3%	- 2.1%
New Listings	13	22	+ 69.2%	70	92	+ 31.4%

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		June			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	0	6		12	21	+ 75.0%	
Closed Sales	4	6	+ 50.0%	13	17	+ 30.8%	
Median Sales Price*	\$517,500	\$325,000	- 37.2%	\$455,000	\$470,000	+ 3.3%	
Inventory of Homes for Sale	4	3	- 25.0%				
Months Supply of Inventory	1.4	1.1	- 21.4%				
Cumulative Days on Market Until Sale	23	28	+ 21.7%	16	36	+ 125.0%	
Percent of Original List Price Received*	104.6%	99.6%	- 4.8%	102.3%	99.9%	- 2.3%	
New Listings	4	4	0.0%	17	25	+ 47.1%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation



