Southborough

Single-Family Properties	June			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	12	14	+ 16.7%	44	49	+ 11.4%
Closed Sales	7	14	+ 100.0%	44	36	- 18.2%
Median Sales Price*	\$1,080,000	\$932,500	- 13.7%	\$1,090,000	\$1,030,000	- 5.5%
Inventory of Homes for Sale	18	14	- 22.2%			
Months Supply of Inventory	2.3	2.0	- 13.0%			
Cumulative Days on Market Until Sale	33	22	- 33.3%	43	27	- 37.2%
Percent of Original List Price Received*	99.4%	99.9%	+ 0.5%	98.7%	99.8%	+ 1.1%
New Listings	15	14	- 6.7%	54	65	+ 20.4%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	June			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	2	1	- 50.0%	6	9	+ 50.0%
Closed Sales	0	2		5	8	+ 60.0%
Median Sales Price*	\$0	\$702,500		\$599,000	\$702,500	+ 17.3%
Inventory of Homes for Sale	0	3				
Months Supply of Inventory	0.0	1.9				
Cumulative Days on Market Until Sale	0	19		25	15	- 40.0%
Percent of Original List Price Received*	0.0%	102.4%		104.0%	103.4%	- 0.6%
New Listings	1	1	0.0%	4	13	+ 225.0%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



