Ayer

| Single-Family Properties | July Year to Date | | | | ; | |
|--|-------------------|-----------|----------|-----------|-----------|----------|
| Key Metrics | 2024 | 2025 | +/- | 2024 | 2025 | +/- |
| Pending Sales | 3 | 12 | + 300.0% | 41 | 38 | - 7.3% |
| Closed Sales | 9 | 4 | - 55.6% | 42 | 28 | - 33.3% |
| Median Sales Price* | \$554,600 | \$550,000 | - 0.8% | \$588,000 | \$652,500 | + 11.0% |
| Inventory of Homes for Sale | 7 | 10 | + 42.9% | | | |
| Months Supply of Inventory | 1.4 | 2.0 | + 42.9% | | | |
| Cumulative Days on Market Until Sale | 34 | 26 | - 23.5% | 21 | 50 | + 138.1% |
| Percent of Original List Price Received* | 100.3% | 105.9% | + 5.6% | 101.9% | 100.6% | - 1.3% |
| New Listings | 4 | 12 | + 200.0% | 51 | 46 | - 9.8% |

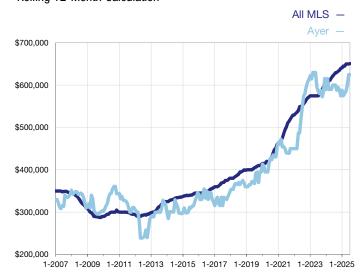
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | | July | | | Year to Date | | |
|--|-----------|-----------|----------|-----------|--------------|---------|--|
| Key Metrics | 2024 | 2025 | +/- | 2024 | 2025 | +/- | |
| Pending Sales | 2 | 4 | + 100.0% | 15 | 23 | + 53.3% | |
| Closed Sales | 1 | 5 | + 400.0% | 12 | 18 | + 50.0% | |
| Median Sales Price* | \$313,000 | \$300,000 | - 4.2% | \$355,000 | \$370,500 | + 4.4% | |
| Inventory of Homes for Sale | 3 | 1 | - 66.7% | | | | |
| Months Supply of Inventory | 1.6 | 0.4 | - 75.0% | | | | |
| Cumulative Days on Market Until Sale | 21 | 51 | + 142.9% | 28 | 29 | + 3.6% | |
| Percent of Original List Price Received* | 108.3% | 99.6% | - 8.0% | 104.1% | 101.2% | - 2.8% | |
| New Listings | 0 | 3 | | 15 | 25 | + 66.7% | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

