

Concord

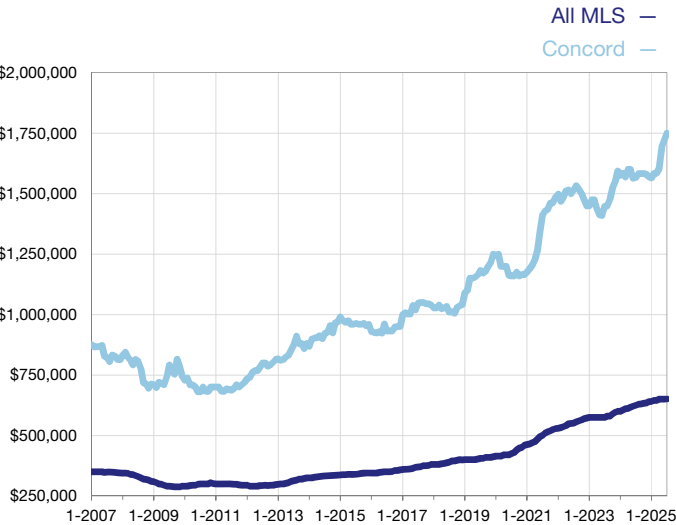
Single-Family Properties	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	9	9	0.0%	121	126	+ 4.1%
Closed Sales	23	23	0.0%	106	116	+ 9.4%
Median Sales Price*	\$1,450,000	\$1,770,000	+ 22.1%	\$1,556,500	\$1,830,000	+ 17.6%
Inventory of Homes for Sale	30	43	+ 43.3%	--	--	--
Months Supply of Inventory	2.2	2.9	+ 31.8%	--	--	--
Cumulative Days on Market Until Sale	23	36	+ 56.5%	31	43	+ 38.7%
Percent of Original List Price Received*	101.7%	99.1%	- 2.6%	104.0%	100.4%	- 3.5%
New Listings	11	17	+ 54.5%	150	172	+ 14.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	3	5	+ 66.7%	31	33	+ 6.5%
Closed Sales	2	5	+ 150.0%	35	30	- 14.3%
Median Sales Price*	\$1,042,500	\$599,000	- 42.5%	\$690,000	\$830,000	+ 20.3%
Inventory of Homes for Sale	8	5	- 37.5%	--	--	--
Months Supply of Inventory	1.8	1.3	- 27.8%	--	--	--
Cumulative Days on Market Until Sale	16	21	+ 31.3%	33	20	- 39.4%
Percent of Original List Price Received*	103.1%	98.7%	- 4.3%	103.1%	104.0%	+ 0.9%
New Listings	4	5	+ 25.0%	33	39	+ 18.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

