## Hanson

Single-Family Properties	July			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	5	11	+ 120.0%	44	53	+ 20.5%
Closed Sales	10	11	+ 10.0%	41	42	+ 2.4%
Median Sales Price*	\$650,000	\$562,000	- 13.5%	\$610,000	\$572,500	- 6.1%
Inventory of Homes for Sale	9	11	+ 22.2%			
Months Supply of Inventory	1.4	1.6	+ 14.3%			
Cumulative Days on Market Until Sale	14	25	+ 78.6%	37	32	- 13.5%
Percent of Original List Price Received*	100.7%	102.3%	+ 1.6%	100.0%	100.7%	+ 0.7%
New Listings	5	12	+ 140.0%	43	62	+ 44.2%

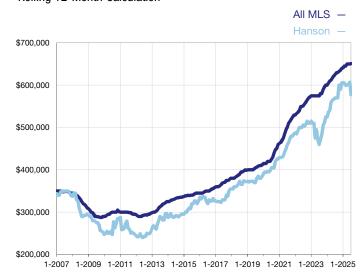
<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		July			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	6	2	- 66.7%	16	32	+ 100.0%	
Closed Sales	0	5		8	26	+ 225.0%	
Median Sales Price*	\$0	\$520,000		\$620,000	\$522,450	- 15.7%	
Inventory of Homes for Sale	5	5	0.0%				
Months Supply of Inventory	2.4	1.3	- 45.8%				
Cumulative Days on Market Until Sale	0	72		55	50	- 9.1%	
Percent of Original List Price Received*	0.0%	99.7%		101.4%	100.5%	- 0.9%	
New Listings	2	1	- 50.0%	18	30	+ 66.7%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation

