

# Lawrence

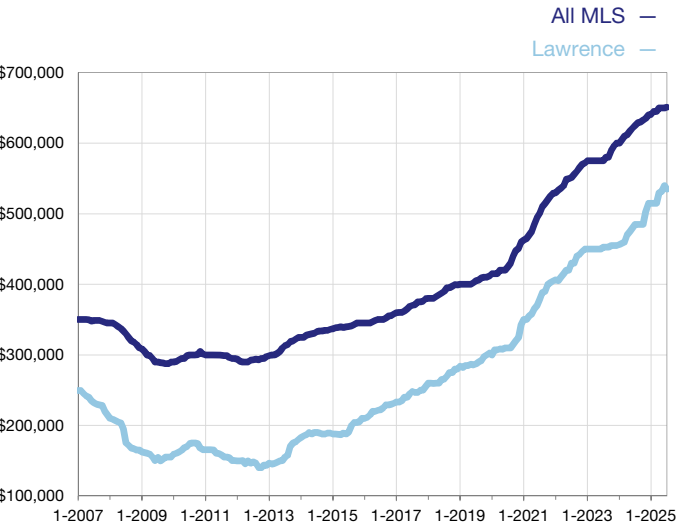
Single-Family Properties	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	10	10	0.0%	67	76	+ 13.4%
Closed Sales	11	5	- 54.5%	59	72	+ 22.0%
Median Sales Price*	\$540,000	\$525,000	- 2.8%	\$515,000	\$550,000	+ 6.8%
Inventory of Homes for Sale	17	13	- 23.5%	--	--	--
Months Supply of Inventory	1.9	1.1	- 42.1%	--	--	--
Cumulative Days on Market Until Sale	15	16	+ 6.7%	24	27	+ 12.5%
Percent of Original List Price Received*	106.2%	104.3%	- 1.8%	103.7%	102.5%	- 1.2%
New Listings	11	13	+ 18.2%	82	90	+ 9.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	5	6	+ 20.0%	31	30	- 3.2%
Closed Sales	3	4	+ 33.3%	28	23	- 17.9%
Median Sales Price*	\$280,000	\$277,500	- 0.9%	\$277,500	\$300,000	+ 8.1%
Inventory of Homes for Sale	9	8	- 11.1%	--	--	--
Months Supply of Inventory	2.2	2.0	- 9.1%	--	--	--
Cumulative Days on Market Until Sale	33	36	+ 9.1%	30	28	- 6.7%
Percent of Original List Price Received*	101.5%	96.0%	- 5.4%	101.2%	102.2%	+ 1.0%
New Listings	3	10	+ 233.3%	41	40	- 2.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

