

Local Market Update – July 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

Single-Family Properties

Key Metrics	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	4	8	+ 100.0%	26	28	+ 7.7%
Closed Sales	8	4	- 50.0%	23	25	+ 8.7%
Median Sales Price*	\$1,482,500	\$1,726,500	+ 16.5%	\$1,600,000	\$1,850,000	+ 15.6%
Inventory of Homes for Sale	15	12	- 20.0%	--	--	--
Months Supply of Inventory	4.2	2.8	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	23	20	- 13.0%	37	47	+ 27.0%
Percent of Original List Price Received*	107.7%	104.8%	- 2.7%	107.4%	101.8%	- 5.2%
New Listings	5	7	+ 40.0%	41	40	- 2.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

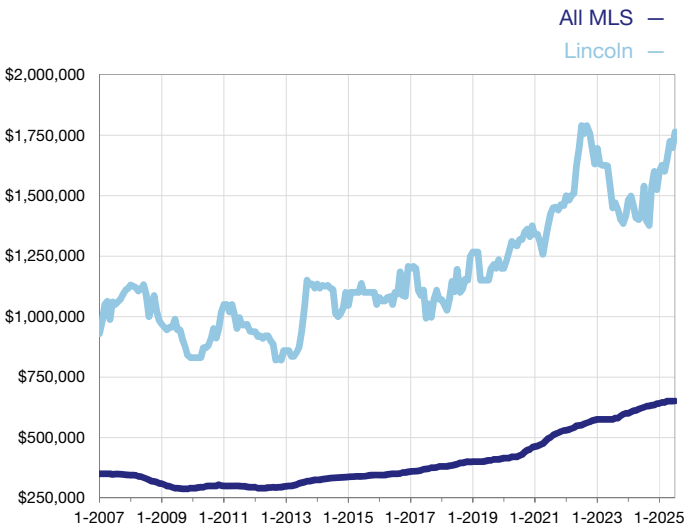
Condominium Properties

Key Metrics	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	1	0	- 100.0%	11	8	- 27.3%
Closed Sales	2	2	0.0%	13	9	- 30.8%
Median Sales Price*	\$533,500	\$641,750	+ 20.3%	\$646,000	\$775,000	+ 20.0%
Inventory of Homes for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--
Cumulative Days on Market Until Sale	22	29	+ 31.8%	38	26	- 31.6%
Percent of Original List Price Received*	103.6%	99.8%	- 3.7%	100.5%	100.0%	- 0.5%
New Listings	3	1	- 66.7%	13	10	- 23.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

