Northborough

Single-Family Properties	July			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	6	11	+ 83.3%	58	77	+ 32.8%
Closed Sales	9	14	+ 55.6%	57	71	+ 24.6%
Median Sales Price*	\$678,000	\$855,000	+ 26.1%	\$745,000	\$785,000	+ 5.4%
Inventory of Homes for Sale	19	26	+ 36.8%			
Months Supply of Inventory	2.4	2.5	+ 4.2%			
Cumulative Days on Market Until Sale	25	61	+ 144.0%	23	38	+ 65.2%
Percent of Original List Price Received*	98.7%	96.9%	- 1.8%	101.9%	99.6%	- 2.3%
New Listings	8	10	+ 25.0%	78	102	+ 30.8%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	1	1	0.0%	13	22	+ 69.2%
Closed Sales	2	4	+ 100.0%	15	21	+ 40.0%
Median Sales Price*	\$478,000	\$380,500	- 20.4%	\$455,000	\$470,000	+ 3.3%
Inventory of Homes for Sale	3	4	+ 33.3%			
Months Supply of Inventory	1.2	1.4	+ 16.7%			
Cumulative Days on Market Until Sale	19	17	- 10.5%	17	32	+ 88.2%
Percent of Original List Price Received*	98.1%	97.7%	- 0.4%	101.7%	99.5%	- 2.2%
New Listings	0	4		17	28	+ 64.7%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation



