

Saugus

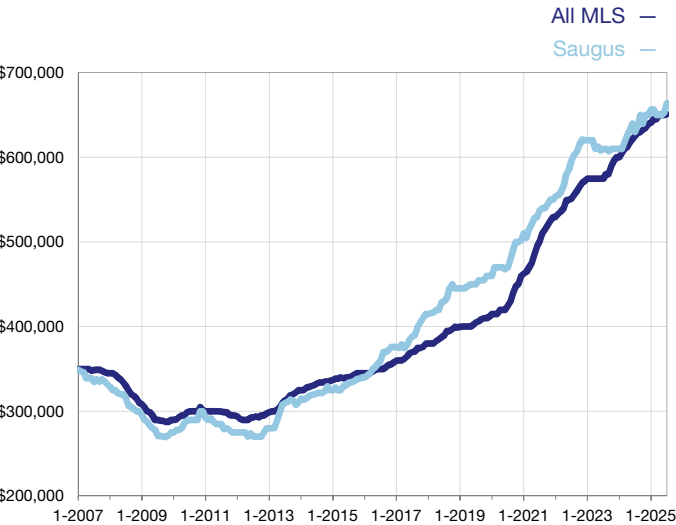
Single-Family Properties	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	16	18	+ 12.5%	113	115	+ 1.8%
Closed Sales	24	24	0.0%	109	108	- 0.9%
Median Sales Price*	\$640,000	\$773,500	+ 20.9%	\$680,000	\$707,500	+ 4.0%
Inventory of Homes for Sale	37	30	- 18.9%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--
Cumulative Days on Market Until Sale	19	29	+ 52.6%	21	29	+ 38.1%
Percent of Original List Price Received*	103.6%	98.2%	- 5.2%	103.7%	101.3%	- 2.3%
New Listings	17	28	+ 64.7%	148	145	- 2.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Key Metrics						
Pending Sales	4	3	- 25.0%	22	25	+ 13.6%
Closed Sales	3	4	+ 33.3%	19	23	+ 21.1%
Median Sales Price*	\$425,000	\$466,000	+ 9.6%	\$425,000	\$500,000	+ 17.6%
Inventory of Homes for Sale	3	3	0.0%	--	--	--
Months Supply of Inventory	0.9	0.8	- 11.1%	--	--	--
Cumulative Days on Market Until Sale	16	35	+ 118.8%	25	20	- 20.0%
Percent of Original List Price Received*	104.6%	100.1%	- 4.3%	101.0%	102.5%	+ 1.5%
New Listings	3	2	- 33.3%	22	30	+ 36.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

