Southborough

Single-Family Properties		July		Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	6	9	+ 50.0%	50	54	+ 8.0%
Closed Sales	11	12	+ 9.1%	55	48	- 12.7%
Median Sales Price*	\$1,062,000	\$960,000	- 9.6%	\$1,080,000	\$1,000,000	- 7.4%
Inventory of Homes for Sale	17	16	- 5.9%			
Months Supply of Inventory	2.3	2.3	0.0%			
Cumulative Days on Market Until Sale	55	28	- 49.1%	46	28	- 39.1%
Percent of Original List Price Received*	99.9%	99.8%	- 0.1%	98.9%	99.8%	+ 0.9%
New Listings	6	8	+ 33.3%	60	73	+ 21.7%

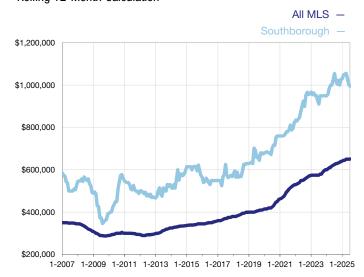
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		July			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	0	3		6	12	+ 100.0%	
Closed Sales	3	1	- 66.7%	8	9	+ 12.5%	
Median Sales Price*	\$680,000	\$825,000	+ 21.3%	\$639,500	\$755,000	+ 18.1%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					
Cumulative Days on Market Until Sale	20	46	+ 130.0%	23	18	- 21.7%	
Percent of Original List Price Received*	100.1%	89.7%	- 10.4%	102.5%	101.9%	- 0.6%	
New Listings	0	0		4	13	+ 225.0%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

