Wayland

Single-Family Properties		July		Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-
Pending Sales	16	9	- 43.8%	80	73	- 8.8%
Closed Sales	20	17	- 15.0%	70	77	+ 10.0%
Median Sales Price*	\$1,187,500	\$1,395,000	+ 17.5%	\$1,215,000	\$1,175,000	- 3.3%
Inventory of Homes for Sale	27	18	- 33.3%			
Months Supply of Inventory	2.6	1.7	- 34.6%			
Cumulative Days on Market Until Sale	17	44	+ 158.8%	30	41	+ 36.7%
Percent of Original List Price Received*	99.9%	98.6%	- 1.3%	98.6%	100.2%	+ 1.6%
New Listings	12	11	- 8.3%	110	98	- 10.9%

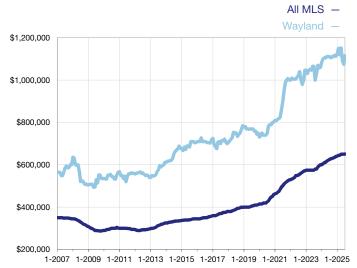
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		July			Year to Date		
Key Metrics	2024	2025	+/-	2024	2025	+/-	
Pending Sales	0	1		16	14	- 12.5%	
Closed Sales	3	3	0.0%	19	16	- 15.8%	
Median Sales Price*	\$780,000	\$860,000	+ 10.3%	\$889,900	\$830,000	- 6.7%	
Inventory of Homes for Sale	2	6	+ 200.0%				
Months Supply of Inventory	0.8	1.9	+ 137.5%				
Cumulative Days on Market Until Sale	26	21	- 19.2%	51	30	- 41.2%	
Percent of Original List Price Received*	101.8%	99.7%	- 2.1%	98.8%	97.8%	- 1.0%	
New Listings	1	2	+ 100.0%	13	23	+ 76.9%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



