

# Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hanson

### Single-Family Properties

Key Metrics	December			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	4	10	+ 150.0%	76	89	+ 17.1%
Closed Sales	4	10	+ 150.0%	79	83	+ 5.1%
Median Sales Price*	\$470,500	<b>\$612,500</b>	+ 30.2%	\$605,000	<b>\$615,000</b>	+ 1.7%
Inventory of Homes for Sale	8	7	- 12.5%	--	--	--
Months Supply of Inventory	1.3	<b>0.9</b>	- 30.8%	--	--	--
Cumulative Days on Market Until Sale	27	<b>45</b>	+ 66.7%	34	<b>33</b>	- 2.9%
Percent of Original List Price Received*	100.1%	<b>100.9%</b>	+ 0.8%	99.2%	<b>100.5%</b>	+ 1.3%
New Listings	3	<b>4</b>	+ 33.3%	75	<b>103</b>	+ 37.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

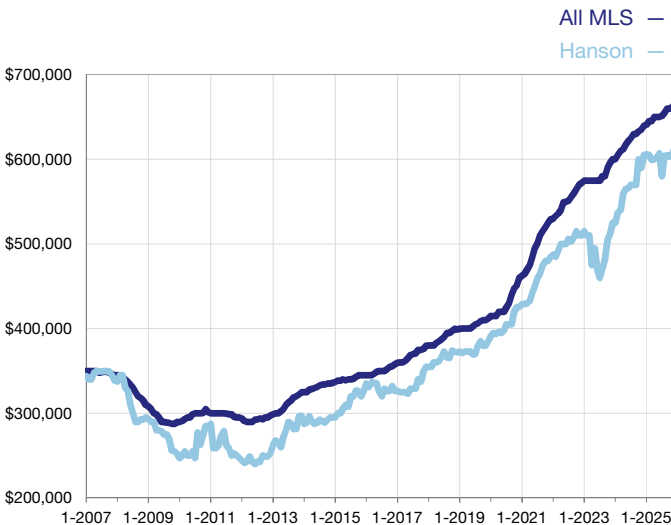
### Condominium Properties

Key Metrics	December			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	5	1	- 80.0%	30	35	+ 16.7%
Closed Sales	8	1	- 87.5%	26	38	+ 46.2%
Median Sales Price*	\$651,620	<b>\$655,040</b>	+ 0.5%	\$620,000	<b>\$587,450</b>	- 5.3%
Inventory of Homes for Sale	13	4	- 69.2%	--	--	--
Months Supply of Inventory	4.8	<b>1.3</b>	- 72.9%	--	--	--
Cumulative Days on Market Until Sale	70	<b>79</b>	+ 12.9%	60	<b>61</b>	+ 1.7%
Percent of Original List Price Received*	100.3%	<b>102.5%</b>	+ 2.2%	100.8%	<b>100.4%</b>	- 0.4%
New Listings	7	2	- 71.4%	41	35	- 14.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

