

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

Single-Family Properties

Key Metrics	December			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	5	3	- 40.0%	45	49	+ 8.9%
Closed Sales	6	3	- 50.0%	42	49	+ 16.7%
Median Sales Price*	\$1,582,500	\$1,495,000	- 5.5%	\$1,525,000	\$1,644,000	+ 7.8%
Inventory of Homes for Sale	8	9	+ 12.5%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	61	89	+ 45.9%	40	56	+ 40.0%
Percent of Original List Price Received*	97.7%	95.4%	- 2.4%	104.8%	100.0%	- 4.6%
New Listings	1	3	+ 200.0%	61	66	+ 8.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

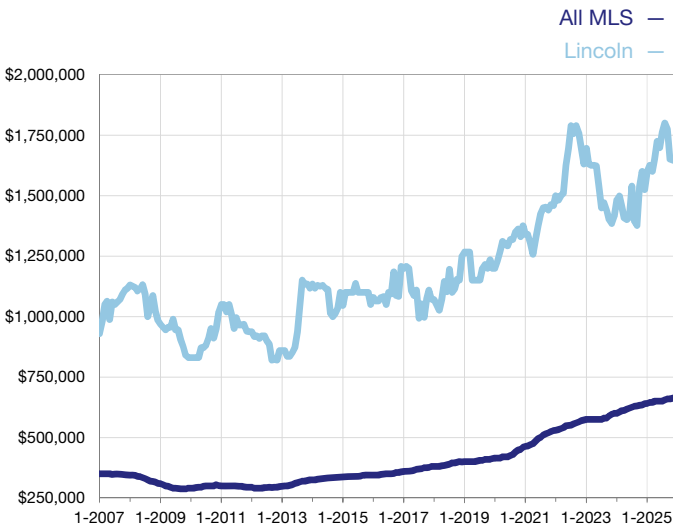
Condominium Properties

Key Metrics	December			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	0	2	--	22	15	- 31.8%
Closed Sales	2	3	+ 50.0%	24	15	- 37.5%
Median Sales Price*	\$660,500	\$912,000	+ 38.1%	\$644,000	\$775,000	+ 20.3%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--
Cumulative Days on Market Until Sale	40	29	- 27.5%	30	32	+ 6.7%
Percent of Original List Price Received*	97.3%	101.3%	+ 4.1%	101.4%	100.0%	- 1.4%
New Listings	1	0	- 100.0%	25	19	- 24.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

