

# Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Truro

### Single-Family Properties

Key Metrics	December			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	1	1	0.0%	41	41	0.0%
Closed Sales	2	4	+ 100.0%	38	43	+ 13.2%
Median Sales Price*	\$859,500	\$1,617,500	+ 88.2%	\$1,357,500	\$1,150,000	- 15.3%
Inventory of Homes for Sale	13	18	+ 38.5%	--	--	--
Months Supply of Inventory	3.8	4.8	+ 26.3%	--	--	--
Cumulative Days on Market Until Sale	36	99	+ 175.0%	92	108	+ 17.4%
Percent of Original List Price Received*	97.7%	89.6%	- 8.3%	93.1%	91.1%	- 2.1%
New Listings	0	1	--	64	69	+ 7.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

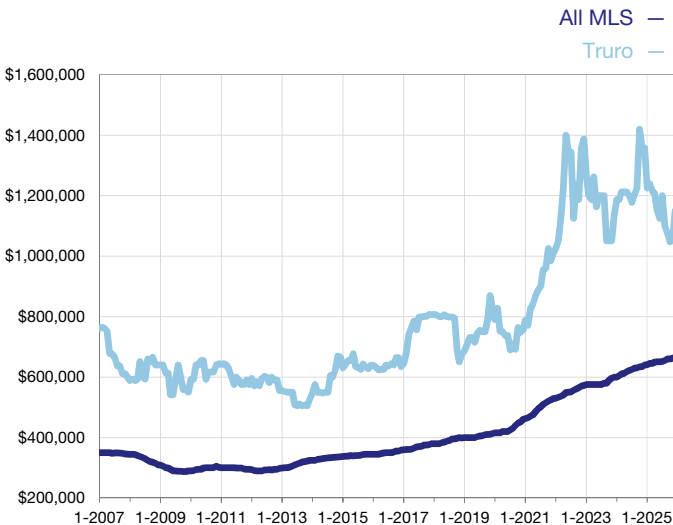
### Condominium Properties

Key Metrics	December			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
Pending Sales	0	0	--	18	18	0.0%
Closed Sales	2	1	- 50.0%	20	15	- 25.0%
Median Sales Price*	\$574,500	\$470,000	- 18.2%	\$524,500	\$510,000	- 2.8%
Inventory of Homes for Sale	11	9	- 18.2%	--	--	--
Months Supply of Inventory	5.5	5.0	- 9.1%	--	--	--
Cumulative Days on Market Until Sale	21	29	+ 38.1%	45	89	+ 97.8%
Percent of Original List Price Received*	97.6%	96.9%	- 0.7%	99.0%	93.2%	- 5.9%
New Listings	0	0	--	36	35	- 2.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

