

Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hanson

Single-Family Properties

Key Metrics	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	4	4	0.0%	12	11	- 8.3%
Closed Sales	3	4	+ 33.3%	11	14	+ 27.3%
Median Sales Price*	\$550,000	\$547,450	- 0.5%	\$540,000	\$600,000	+ 11.1%
Inventory of Homes for Sale	11	5	- 54.5%	--	--	--
Months Supply of Inventory	1.9	0.7	- 63.2%	--	--	--
Cumulative Days on Market Until Sale	44	59	+ 34.1%	41	55	+ 34.1%
Percent of Original List Price Received*	113.6%	100.9%	- 11.2%	102.6%	99.1%	- 3.4%
New Listings	8	3	- 62.5%	17	11	- 35.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

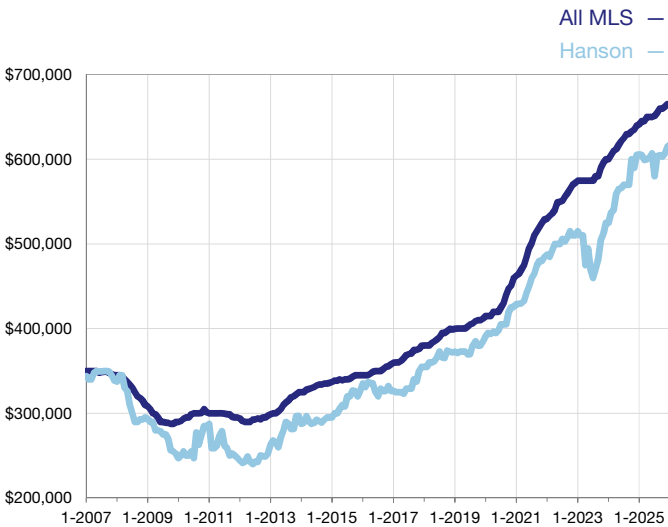
Condominium Properties

Key Metrics	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	4	1	- 75.0%	13	6	- 53.8%
Closed Sales	4	3	- 25.0%	8	5	- 37.5%
Median Sales Price*	\$520,433	\$710,000	+ 36.4%	\$529,433	\$710,000	+ 34.1%
Inventory of Homes for Sale	15	2	- 86.7%	--	--	--
Months Supply of Inventory	4.6	0.8	- 82.6%	--	--	--
Cumulative Days on Market Until Sale	40	162	+ 305.0%	53	125	+ 135.8%
Percent of Original List Price Received*	99.3%	100.9%	+ 1.6%	99.9%	100.9%	+ 1.0%
New Listings	11	2	- 81.8%	18	5	- 72.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

