

Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lanesborough

Single-Family Properties

Key Metrics	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	2	1	- 50.0%	9	3	- 66.7%
Closed Sales	2	1	- 50.0%	9	4	- 55.6%
Median Sales Price*	\$337,500	\$2,400,000	+ 611.1%	\$355,000	\$642,000	+ 80.8%
Inventory of Homes for Sale	8	10	+ 25.0%	--	--	--
Months Supply of Inventory	3.1	3.0	- 3.2%	--	--	--
Cumulative Days on Market Until Sale	117	171	+ 46.2%	93	140	+ 50.5%
Percent of Original List Price Received*	86.5%	96.0%	+ 11.0%	89.7%	95.5%	+ 6.5%
New Listings	1	2	+ 100.0%	6	8	+ 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

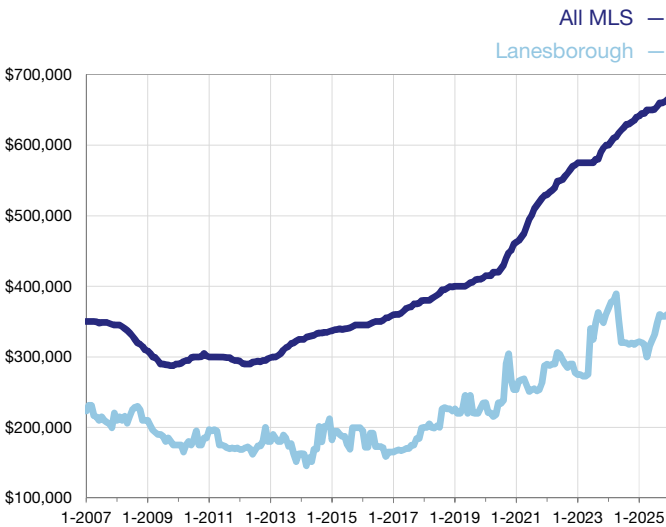
Condominium Properties

Key Metrics	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	1	0	- 100.0%	2	2	0.0%
Closed Sales	2	1	- 50.0%	2	3	+ 50.0%
Median Sales Price*	\$146,000	\$130,000	- 11.0%	\$146,000	\$145,000	- 0.7%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	212	142	- 33.0%	212	117	- 44.8%
Percent of Original List Price Received*	94.9%	93.5%	- 1.5%	94.9%	93.8%	- 1.2%
New Listings	0	0	--	0	1	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

