

Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lawrence

Single-Family Properties

Key Metrics	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	9	7	- 22.2%	26	26	0.0%
Closed Sales	7	2	- 71.4%	26	18	- 30.8%
Median Sales Price*	\$480,000	\$479,000	- 0.2%	\$519,950	\$540,000	+ 3.9%
Inventory of Homes for Sale	11	9	- 18.2%	--	--	--
Months Supply of Inventory	1.0	0.9	- 10.0%	--	--	--
Cumulative Days on Market Until Sale	18	84	+ 366.7%	33	45	+ 36.4%
Percent of Original List Price Received*	105.8%	86.9%	- 17.9%	100.6%	98.1%	- 2.5%
New Listings	8	12	+ 50.0%	30	18	- 40.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

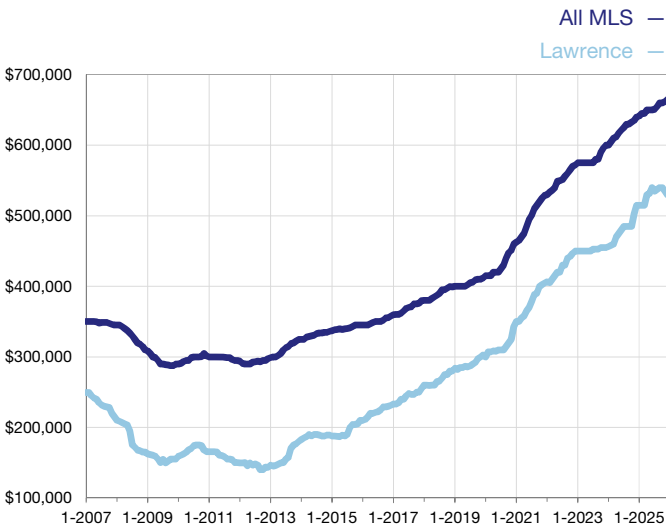
Condominium Properties

Key Metrics	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	5	4	- 20.0%	10	8	- 20.0%
Closed Sales	3	2	- 33.3%	5	9	+ 80.0%
Median Sales Price*	\$323,000	\$359,000	+ 11.1%	\$323,000	\$325,000	+ 0.6%
Inventory of Homes for Sale	5	11	+ 120.0%	--	--	--
Months Supply of Inventory	1.2	2.8	+ 133.3%	--	--	--
Cumulative Days on Market Until Sale	49	44	- 10.2%	57	54	- 5.3%
Percent of Original List Price Received*	103.0%	99.7%	- 3.2%	102.8%	98.0%	- 4.7%
New Listings	6	7	+ 16.7%	11	14	+ 27.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

