

# Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Sterling

### Single-Family Properties

Key Metrics	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	4	7	+ 75.0%	7	8	+ 14.3%
Closed Sales	1	0	- 100.0%	5	4	- 20.0%
Median Sales Price*	\$570,000	\$0	- 100.0%	\$642,000	\$514,950	- 19.8%
Inventory of Homes for Sale	10	7	- 30.0%	--	--	--
Months Supply of Inventory	2.1	1.3	- 38.1%	--	--	--
Cumulative Days on Market Until Sale	28	0	- 100.0%	33	53	+ 60.6%
Percent of Original List Price Received*	99.1%	0.0%	- 100.0%	97.5%	93.2%	- 4.4%
New Listings	9	6	- 33.3%	15	10	- 33.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

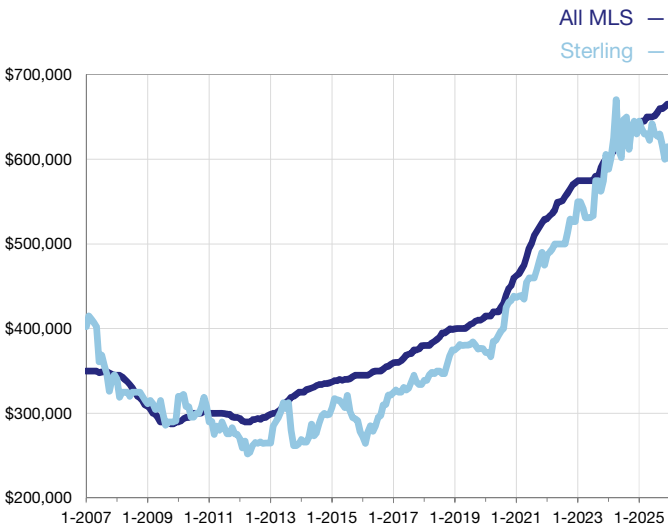
### Condominium Properties

Key Metrics	March			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	0	2	--	1	3	+ 200.0%
Closed Sales	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$575,000	\$515,000	- 10.4%
Inventory of Homes for Sale	0	3	--	--	--	--
Months Supply of Inventory	0.0	1.8	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	32	85	+ 165.6%
Percent of Original List Price Received*	0.0%	0.0%	--	96.6%	98.1%	+ 1.6%
New Listings	0	0	--	0	1	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

