

# Local Market Update – March 2026

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## Williamsburg

### Single-Family Properties

| Key Metrics                              | March |           |         | Year to Date |           |         |
|--|-------|-----------|---------|--------------|-----------|---------|
|  | 2025  | 2026      | + / -   | 2025         | 2026      | + / -   |
| Pending Sales                            | 0     | 0         | --      | 0            | 1         | --      |
| Closed Sales                             | 0     | 1         | --      | 2            | 2         | 0.0%    |
| Median Sales Price*                      | \$0   | \$839,000 | --      | \$432,500    | \$740,750 | + 71.3% |
| Inventory of Homes for Sale              | 2     | 3         | + 50.0% | --           | --        | --      |
| Months Supply of Inventory               | 1.1   | 1.5       | + 36.4% | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 0     | 20        | --      | 36           | 34        | - 5.6%  |
| Percent of Original List Price Received* | 0.0%  | 100.0%    | --      | 101.6%       | 98.7%     | - 2.9%  |
| New Listings                             | 0     | 1         | --      | 0            | 2         | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

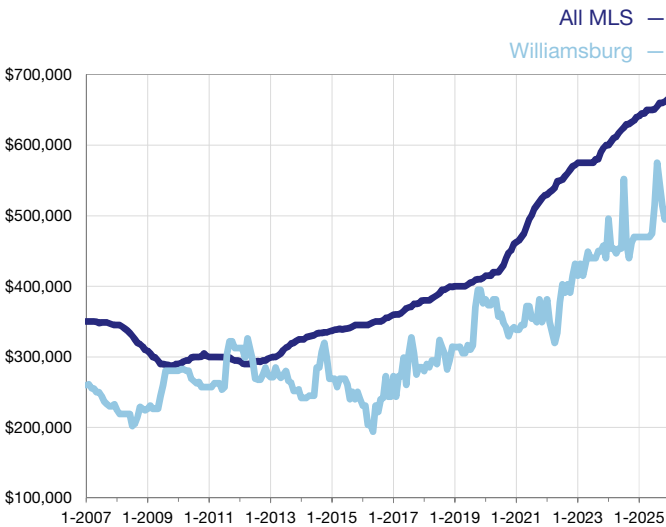
### Condominium Properties

| Key Metrics                              | March |           |          | Year to Date |           |          |
|--|-------|-----------|----------|--------------|-----------|----------|
|  | 2025  | 2026      | + / -    | 2025         | 2026      | + / -    |
| Pending Sales                            | 0     | 0         | --       | 0            | 1         | --       |
| Closed Sales                             | 0     | 1         | --       | 2            | 1         | - 50.0%  |
| Median Sales Price*                      | \$0   | \$234,500 | --       | \$263,500    | \$234,500 | - 11.0%  |
| Inventory of Homes for Sale              | 1     | 0         | - 100.0% | --           | --        | --       |
| Months Supply of Inventory               | 0.8   | 0.0       | - 100.0% | --           | --        | --       |
| Cumulative Days on Market Until Sale     | 0     | 24        | --       | 35           | 24        | - 31.4%  |
| Percent of Original List Price Received* | 0.0%  | 99.8%     | --       | 94.0%        | 99.8%     | + 6.2%   |
| New Listings                             | 1     | 0         | - 100.0% | 1            | 0         | - 100.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

