

Local Market Update – April 2026

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lawrence

Single-Family Properties

Key Metrics	April			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	15	14	- 6.7%	41	37	- 9.8%
Closed Sales	13	9	- 30.8%	39	28	- 28.2%
Median Sales Price*	\$550,000	\$590,000	+ 7.3%	\$525,000	\$544,950	+ 3.8%
Inventory of Homes for Sale	12	10	- 16.7%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	37	24	- 35.1%	34	42	+ 23.5%
Percent of Original List Price Received*	102.4%	100.3%	- 2.1%	101.2%	98.4%	- 2.8%
New Listings	17	14	- 17.6%	47	31	- 34.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

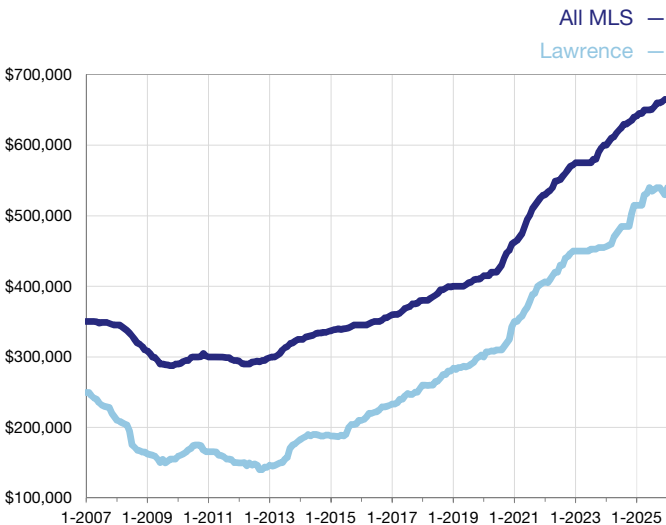
Condominium Properties

Key Metrics	April			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	6	5	- 16.7%	16	13	- 18.8%
Closed Sales	8	5	- 37.5%	13	14	+ 7.7%
Median Sales Price*	\$342,500	\$225,000	- 34.3%	\$323,000	\$312,500	- 3.3%
Inventory of Homes for Sale	5	10	+ 100.0%	--	--	--
Months Supply of Inventory	1.1	2.6	+ 136.4%	--	--	--
Cumulative Days on Market Until Sale	18	83	+ 361.1%	33	64	+ 93.9%
Percent of Original List Price Received*	102.8%	94.4%	- 8.2%	102.8%	96.7%	- 5.9%
New Listings	7	5	- 28.6%	18	19	+ 5.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

