

Concord

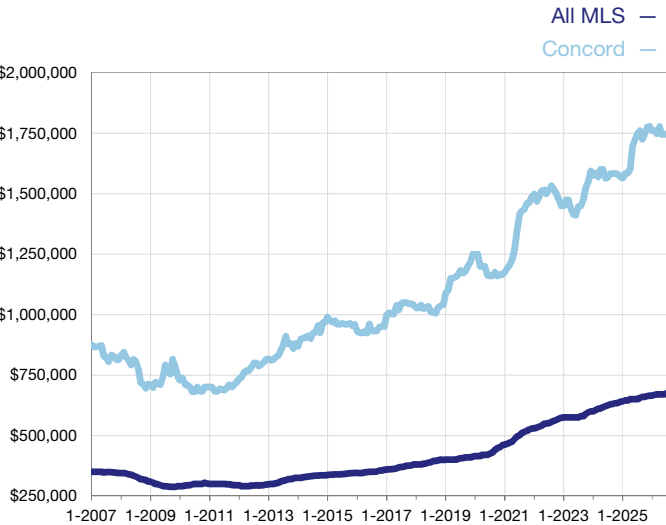
Single-Family Properties	July			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	7	21	+ 200.0%	122	111	- 9.0%
Closed Sales	23	9	- 60.9%	116	90	- 22.4%
Median Sales Price*	\$1,770,000	\$1,300,000	- 26.6%	\$1,830,000	\$1,765,000	- 3.6%
Inventory of Homes for Sale	45	40	- 11.1%	--	--	--
Months Supply of Inventory	3.2	2.9	- 9.4%	--	--	--
Cumulative Days on Market Until Sale	36	55	+ 52.8%	43	55	+ 27.9%
Percent of Original List Price Received*	99.1%	98.1%	- 1.0%	100.4%	100.3%	- 0.1%
New Listings	13	7	- 46.2%	163	137	- 16.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	5	3	- 40.0%	34	27	- 20.6%
Closed Sales	5	1	- 80.0%	30	25	- 16.7%
Median Sales Price*	\$599,000	\$2,975,000	+ 396.7%	\$830,000	\$820,000	- 1.2%
Inventory of Homes for Sale	9	4	- 55.6%	--	--	--
Months Supply of Inventory	2.2	1.1	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	21	87	+ 314.3%	20	66	+ 230.0%
Percent of Original List Price Received*	98.7%	99.3%	+ 0.6%	104.0%	96.4%	- 7.3%
New Listings	6	0	- 100.0%	44	27	- 38.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

