

Lawrence

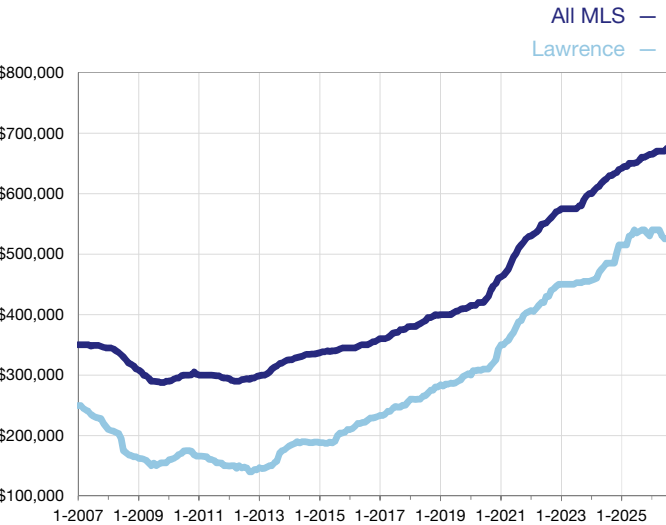
Single-Family Properties	July			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	8	12	+ 50.0%	74	66	- 10.8%
Closed Sales	5	8	+ 60.0%	72	58	- 19.4%
Median Sales Price*	\$525,000	\$522,500	- 0.5%	\$550,000	\$540,000	- 1.8%
Inventory of Homes for Sale	17	5	- 70.6%	--	--	--
Months Supply of Inventory	1.5	0.5	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	16	13	- 18.8%	27	31	+ 14.8%
Percent of Original List Price Received*	104.3%	102.0%	- 2.2%	102.5%	100.6%	- 1.9%
New Listings	13	11	- 15.4%	90	59	- 34.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	July			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	4	6	+ 50.0%	28	26	- 7.1%
Closed Sales	4	4	0.0%	23	25	+ 8.7%
Median Sales Price*	\$277,500	\$299,500	+ 7.9%	\$300,000	\$330,000	+ 10.0%
Inventory of Homes for Sale	12	11	- 8.3%	--	--	--
Months Supply of Inventory	3.1	2.8	- 9.7%	--	--	--
Cumulative Days on Market Until Sale	36	18	- 50.0%	28	47	+ 67.9%
Percent of Original List Price Received*	96.0%	98.8%	+ 2.9%	102.2%	98.5%	- 3.6%
New Listings	9	7	- 22.2%	39	37	- 5.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

