

Northborough

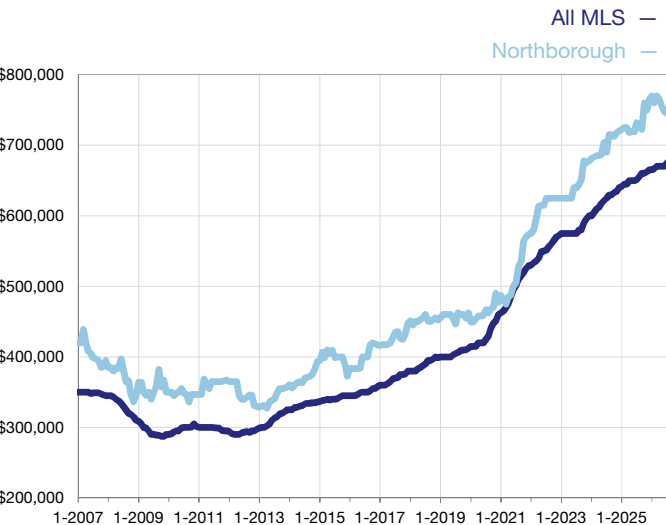
Single-Family Properties				Year to Date		
Key Metrics	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	10	22	+ 120.0%	75	83	+ 10.7%
Closed Sales	14	19	+ 35.7%	71	69	- 2.8%
Median Sales Price*	\$855,000	\$810,000	- 5.3%	\$785,000	\$755,000	- 3.8%
Inventory of Homes for Sale	28	29	+ 3.6%	--	--	--
Months Supply of Inventory	2.7	2.7	0.0%	--	--	--
Cumulative Days on Market Until Sale	61	21	- 65.6%	38	41	+ 7.9%
Percent of Original List Price Received*	96.9%	102.4%	+ 5.7%	99.6%	100.0%	+ 0.4%
New Listings	10	13	+ 30.0%	101	112	+ 10.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties				Year to Date		
Key Metrics	2025	2026	+ / -	2025	2026	+ / -
Pending Sales	1	5	+ 400.0%	22	27	+ 22.7%
Closed Sales	4	4	0.0%	21	21	0.0%
Median Sales Price*	\$380,500	\$527,000	+ 38.5%	\$470,000	\$519,000	+ 10.4%
Inventory of Homes for Sale	5	9	+ 80.0%	--	--	--
Months Supply of Inventory	1.8	2.5	+ 38.9%	--	--	--
Cumulative Days on Market Until Sale	17	62	+ 264.7%	32	43	+ 34.4%
Percent of Original List Price Received*	97.7%	95.3%	- 2.5%	99.5%	98.3%	- 1.2%
New Listings	4	8	+ 100.0%	28	39	+ 39.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

