

# Local Market Update – August 2026

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## Lunenburg

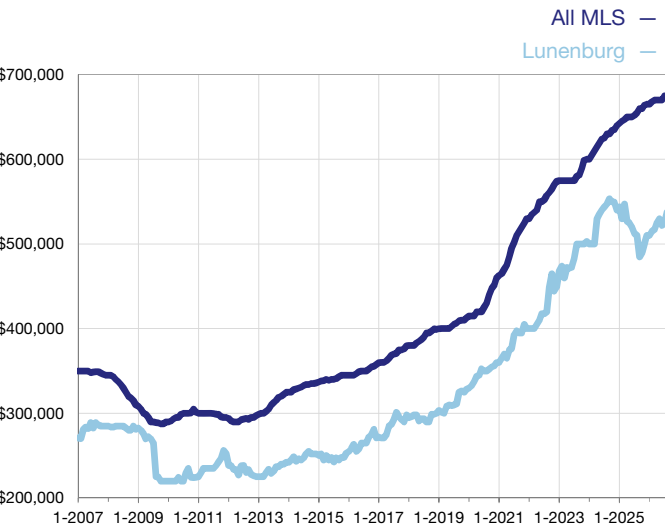
| Single-Family Properties                 | August    |           |          | Year to Date |           |         |
|------------------------------------------|-----------|-----------|----------|--------------|-----------|---------|
|                                          | 2025      | 2026      | + / -    | 2025         | 2026      | + / -   |
| Key Metrics                              |           |           |          |              |           |         |
| Pending Sales                            | 11        | 15        | + 36.4%  | 79           | 83        | + 5.1%  |
| Closed Sales                             | 11        | 6         | - 45.5%  | 73           | 73        | 0.0%    |
| Median Sales Price*                      | \$490,000 | \$544,900 | + 11.2%  | \$515,000    | \$569,900 | + 10.7% |
| Inventory of Homes for Sale              | 20        | 34        | + 70.0%  | --           | --        | --      |
| Months Supply of Inventory               | 2.1       | 3.5       | + 66.7%  | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 32        | 59        | + 84.4%  | 47           | 46        | - 2.1%  |
| Percent of Original List Price Received* | 98.4%     | 94.9%     | - 3.6%   | 98.4%        | 99.5%     | + 1.1%  |
| New Listings                             | 8         | 26        | + 225.0% | 87           | 119       | + 36.8% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties                   | August    |           |          | Year to Date |           |         |
|------------------------------------------|-----------|-----------|----------|--------------|-----------|---------|
|                                          | 2025      | 2026      | + / -    | 2025         | 2026      | + / -   |
| Key Metrics                              |           |           |          |              |           |         |
| Pending Sales                            | 1         | 2         | + 100.0% | 15           | 13        | - 13.3% |
| Closed Sales                             | 2         | 3         | + 50.0%  | 13           | 12        | - 7.7%  |
| Median Sales Price*                      | \$527,250 | \$649,900 | + 23.3%  | \$528,800    | \$562,500 | + 6.4%  |
| Inventory of Homes for Sale              | 0         | 8         | --       | --           | --        | --      |
| Months Supply of Inventory               | 0.0       | 3.4       | --       | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 85        | 44        | - 48.2%  | 44           | 47        | + 6.8%  |
| Percent of Original List Price Received* | 99.5%     | 100.5%    | + 1.0%   | 100.0%       | 100.5%    | + 0.5%  |
| New Listings                             | 0         | 2         | --       | 14           | 21        | + 50.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

