

Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lawrence

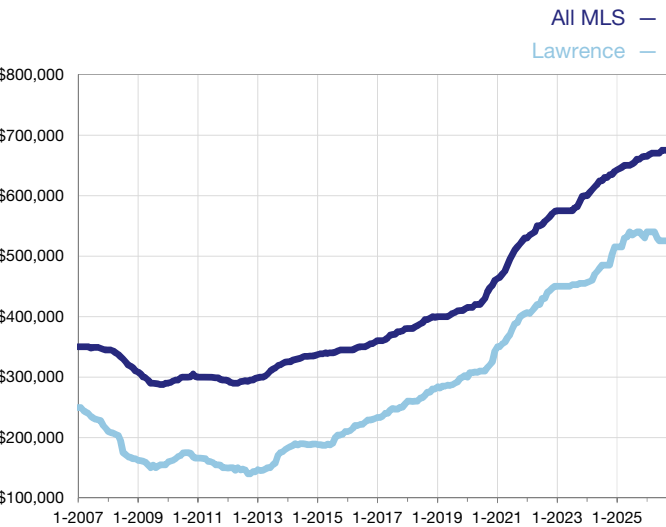
Single-Family Properties	September			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	9	12	+ 33.3%	93	84	- 9.7%
Closed Sales	11	13	+ 18.2%	94	80	- 14.9%
Median Sales Price*	\$502,000	\$525,000	+ 4.6%	\$550,000	\$535,000	- 2.7%
Inventory of Homes for Sale	21	9	- 57.1%	--	--	--
Months Supply of Inventory	2.0	0.9	- 55.0%	--	--	--
Cumulative Days on Market Until Sale	49	25	- 49.0%	29	31	+ 6.9%
Percent of Original List Price Received*	99.0%	102.1%	+ 3.1%	102.3%	100.6%	- 1.7%
New Listings	14	8	- 42.9%	116	82	- 29.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	September			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	2	2	0.0%	35	32	- 8.6%
Closed Sales	4	3	- 25.0%	32	34	+ 6.3%
Median Sales Price*	\$384,500	\$329,000	- 14.4%	\$310,750	\$326,500	+ 5.1%
Inventory of Homes for Sale	12	12	0.0%	--	--	--
Months Supply of Inventory	3.3	3.1	- 6.1%	--	--	--
Cumulative Days on Market Until Sale	23	31	+ 34.8%	29	44	+ 51.7%
Percent of Original List Price Received*	102.7%	100.6%	- 2.0%	101.1%	98.5%	- 2.6%
New Listings	6	7	+ 16.7%	50	48	- 4.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

