New Salem

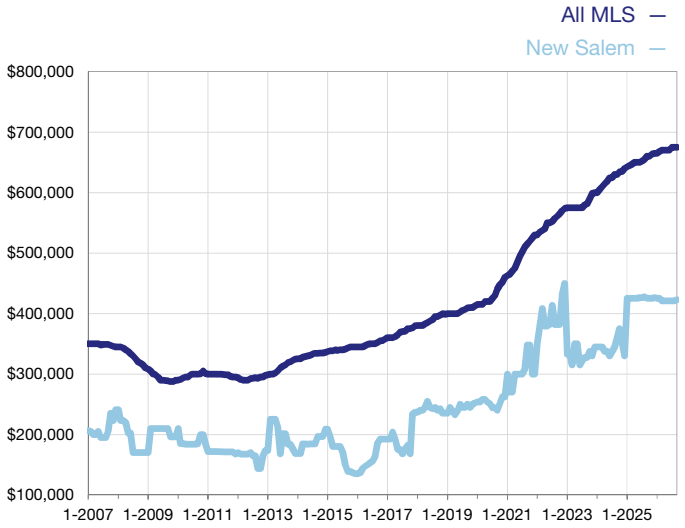
Single-Family Properties	September			Year to Date		
Key Metrics	**2025**	**2026**	**+ / –**	**2025**	**2026**	**+ / –**
Pending Sales	1	**0**	- 100.0%	8	**1**	- 87.5%
Closed Sales	1	**0**	- 100.0%	9	**1**	- 88.9%
Median Sales Price*	$359,000	**$0**	- 100.0%	$428,000	**$352,000**	- 17.8%
Inventory of Homes for Sale	1	**7**	+ 600.0%	--	--	--
Months Supply of Inventory	0.7	**7.0**	+ 900.0%	--	--	--
Cumulative Days on Market Until Sale	18	**0**	- 100.0%	62	**74**	+ 19.4%
Percent of Original List Price Received*	99.7%	**0.0%**	- 100.0%	99.5%	**100.6%**	+ 1.1%
New Listings	1	**2**	+ 100.0%	8	**9**	+ 12.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

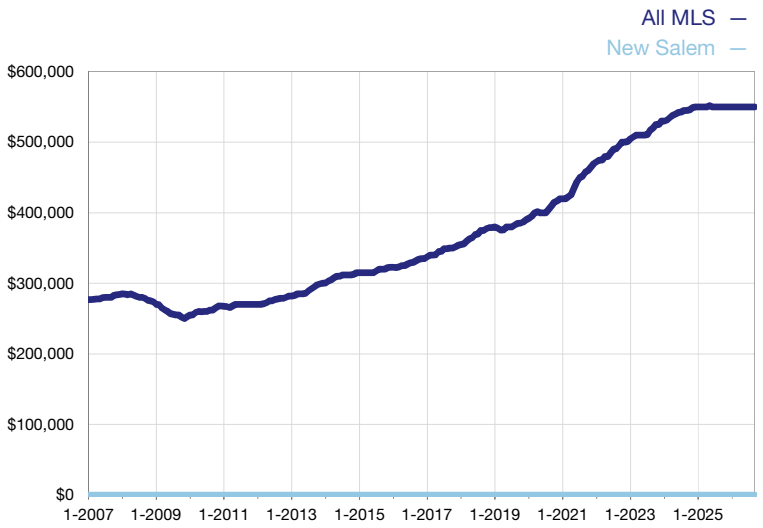
Condominium Properties	September			Year to Date		
Key Metrics	**2025**	**2026**	**+ / –**	**2025**	**2026**	**+ / –**
Pending Sales	0	**0**	--	0	**0**	--
Closed Sales	0	**0**	--	0	**0**	--
Median Sales Price*	$0	**$0**	--	$0	**$0**	--
Inventory of Homes for Sale	0	**0**	--	--	--	--
Months Supply of Inventory	0.0	**0.0**	--	--	--	--
Cumulative Days on Market Until Sale	0	**0**	--	0	**0**	--
Percent of Original List Price Received*	0.0%	**0.0%**	--	0.0%	**0.0%**	--
New Listings	0	**0**	--	0	**0**	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



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