

Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Truro

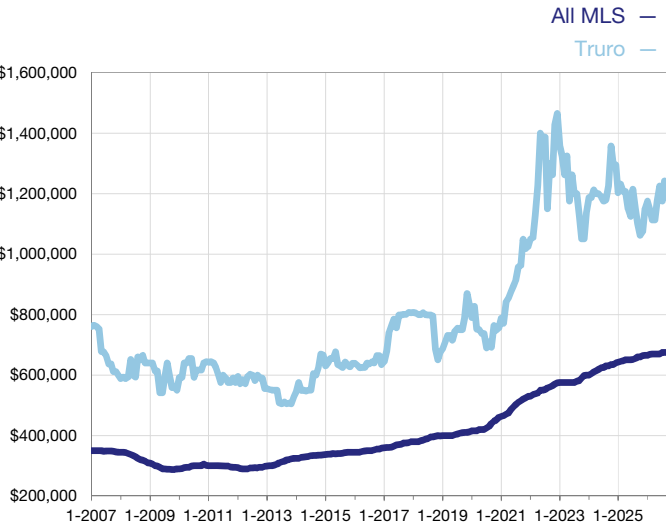
Single-Family Properties	September			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	10	6	- 40.0%	35	39	+ 11.4%
Closed Sales	3	6	+ 100.0%	32	35	+ 9.4%
Median Sales Price*	\$940,000	\$1,067,500	+ 13.6%	\$1,047,500	\$1,150,000	+ 9.8%
Inventory of Homes for Sale	35	27	- 22.9%	--	--	--
Months Supply of Inventory	8.6	6.8	- 20.9%	--	--	--
Cumulative Days on Market Until Sale	378	66	- 82.5%	112	89	- 20.5%
Percent of Original List Price Received*	94.8%	90.6%	- 4.4%	92.0%	91.2%	- 0.9%
New Listings	12	10	- 16.7%	64	59	- 7.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	September			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	4	4	0.0%	15	20	+ 33.3%
Closed Sales	2	6	+ 200.0%	10	18	+ 80.0%
Median Sales Price*	\$720,000	\$660,000	- 8.3%	\$568,000	\$487,000	- 14.3%
Inventory of Homes for Sale	18	13	- 27.8%	--	--	--
Months Supply of Inventory	9.5	5.7	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	107	28	- 73.8%	80	95	+ 18.8%
Percent of Original List Price Received*	96.1%	92.4%	- 3.9%	94.2%	90.1%	- 4.4%
New Listings	4	3	- 25.0%	31	24	- 22.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

