

Local Market Update – September 2026

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Wellfleet

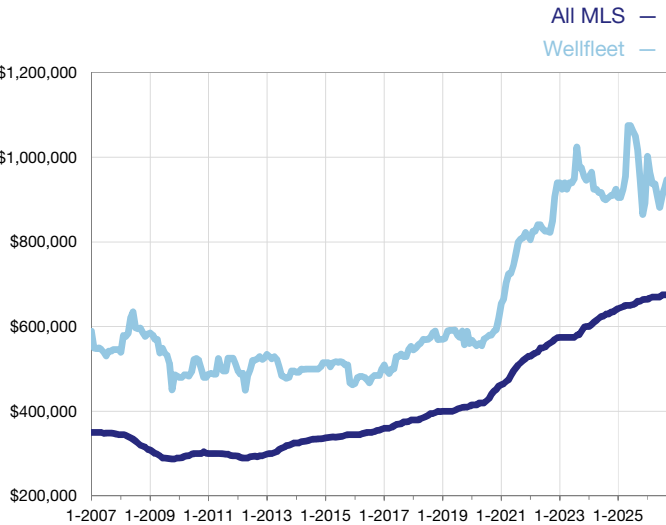
Single-Family Properties	September			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	7	3	- 57.1%	43	47	+ 9.3%
Closed Sales	11	11	0.0%	44	44	0.0%
Median Sales Price*	\$839,000	\$1,055,000	+ 25.7%	\$1,007,500	\$999,000	- 0.8%
Inventory of Homes for Sale	30	31	+ 3.3%	--	--	--
Months Supply of Inventory	5.7	5.9	+ 3.5%	--	--	--
Cumulative Days on Market Until Sale	95	53	- 44.2%	75	60	- 20.0%
Percent of Original List Price Received*	93.2%	94.7%	+ 1.6%	94.3%	96.8%	+ 2.7%
New Listings	7	4	- 42.9%	70	74	+ 5.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	September			Year to Date		
	2025	2026	+ / -	2025	2026	+ / -
Key Metrics						
Pending Sales	3	1	- 66.7%	5	11	+ 120.0%
Closed Sales	0	3	--	2	11	+ 450.0%
Median Sales Price*	\$0	\$650,000	--	\$662,500	\$695,000	+ 4.9%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	3.0	2.2	- 26.7%	--	--	--
Cumulative Days on Market Until Sale	0	85	--	125	79	- 36.8%
Percent of Original List Price Received*	0.0%	91.6%	--	93.2%	90.2%	- 3.2%
New Listings	2	0	- 100.0%	9	14	+ 55.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

