Local Market Update – October 2026

A RESEARCH TOOL PROVIDED BY THE **MASSACHUSETTS ASSOCIATION OF REALTORS®**

Lawrence

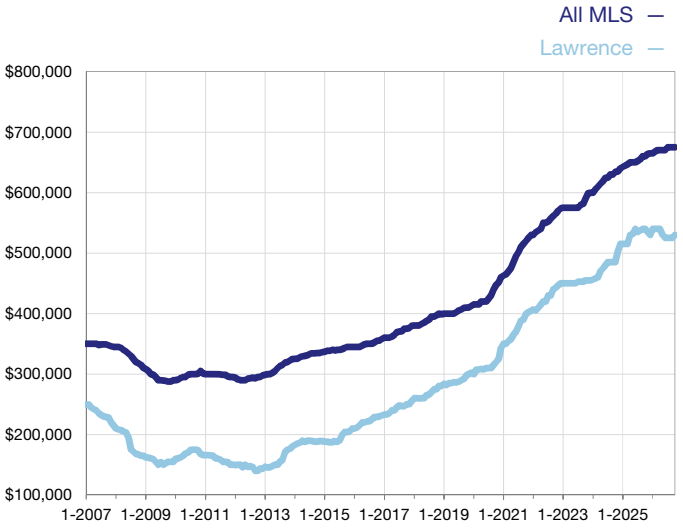
Single-Family Properties	October			Year to Date		
Key Metrics	**2025**	**2026**	**+ / –**	**2025**	**2026**	**+ / –**
Pending Sales	13	**7**	- 46.2%	106	**90**	- 15.1%
Closed Sales	8	**8**	0.0%	102	**89**	- 12.7%
Median Sales Price*	$527,500	**$565,000**	+ 7.1%	$549,500	**$535,000**	- 2.6%
Inventory of Homes for Sale	21	**14**	- 33.3%	--	--	--
Months Supply of Inventory	2.0	**1.6**	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	23	**20**	- 13.0%	29	**28**	- 3.4%
Percent of Original List Price Received*	98.7%	**100.8%**	+ 2.1%	102.0%	**100.6%**	- 1.4%
New Listings	15	**11**	- 26.7%	131	**93**	- 29.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

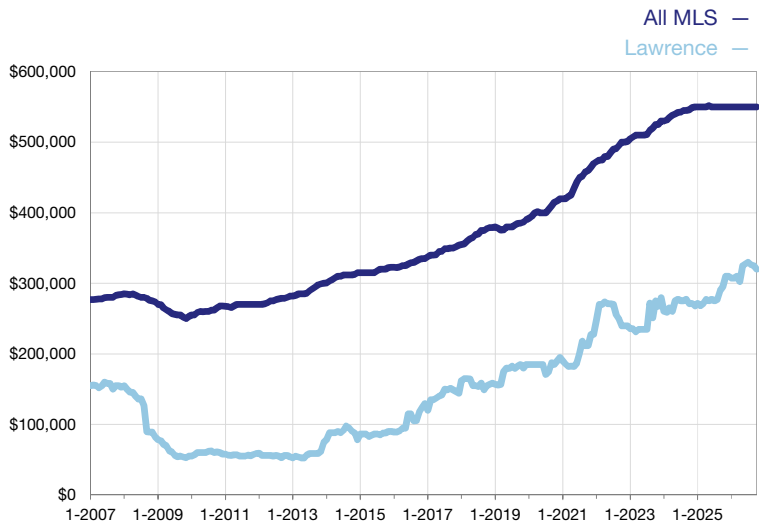
Condominium Properties	October			Year to Date		
Key Metrics	**2025**	**2026**	**+ / –**	**2025**	**2026**	**+ / –**
Pending Sales	6	**4**	- 33.3%	41	**34**	- 17.1%
Closed Sales	4	**5**	+ 25.0%	36	**39**	+ 8.3%
Median Sales Price*	$314,000	**$315,000**	+ 0.3%	$310,750	**$325,000**	+ 4.6%
Inventory of Homes for Sale	10	**14**	+ 40.0%	--	--	--
Months Supply of Inventory	2.6	**4.0**	+ 53.8%	--	--	--
Cumulative Days on Market Until Sale	44	**40**	- 9.1%	31	**44**	+ 41.9%
Percent of Original List Price Received*	95.9%	**92.2%**	- 3.9%	100.6%	**97.7%**	- 2.9%
New Listings	6	**7**	+ 16.7%	56	**55**	- 1.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



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