Local Market Update – October 2026

A RESEARCH TOOL PROVIDED BY THE **MASSACHUSETTS ASSOCIATION OF REALTORS®**

Lincoln

Single-Family Properties

	October			Year to Date		
Key Metrics	**2025**	**2026**	**+ / –**	**2025**	**2026**	**+ / –**
Pending Sales	6	**5**	- 16.7%	43	**36**	- 16.3%
Closed Sales	5	**4**	- 20.0%	41	**33**	- 19.5%
Median Sales Price*	$1,595,000	**$1,694,600**	+ 6.2%	$1,650,000	**$1,689,200**	+ 2.4%
Inventory of Homes for Sale	17	**19**	+ 11.8%	--	--	--
Months Supply of Inventory	3.8	**5.0**	+ 31.6%	--	--	--
Cumulative Days on Market Until Sale	34	**45**	+ 32.4%	53	**51**	- 3.8%
Percent of Original List Price Received*	97.7%	**97.7%**	0.0%	100.4%	**100.0%**	- 0.4%
New Listings	8	**6**	- 25.0%	61	**61**	0.0%

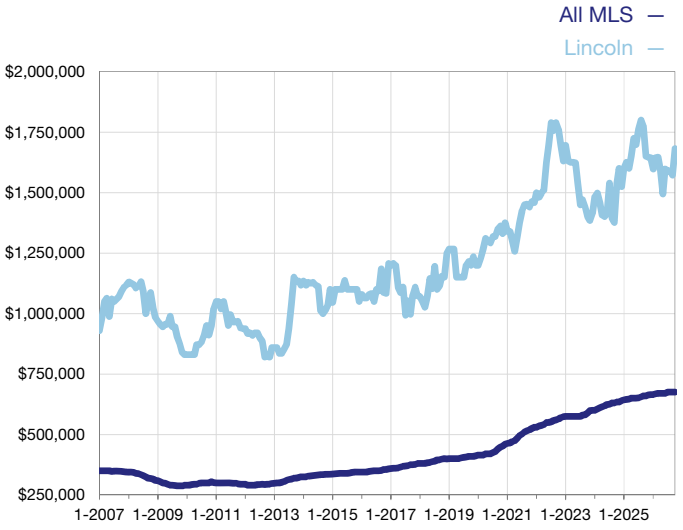
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

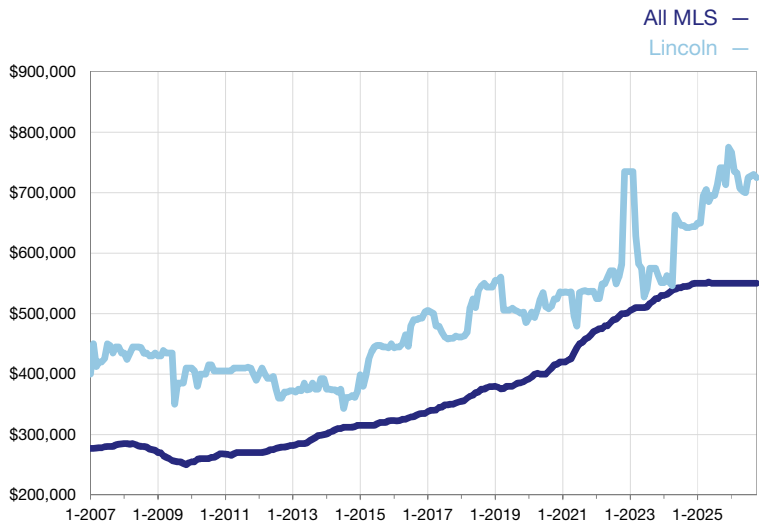
	October			Year to Date		
Key Metrics	**2025**	**2026**	**+ / –**	**2025**	**2026**	**+ / –**
Pending Sales	2	**0**	- 100.0%	12	**11**	- 8.3%
Closed Sales	0	**2**	--	10	**12**	+ 20.0%
Median Sales Price*	$0	**$550,000**	--	$730,000	**$610,000**	- 16.4%
Inventory of Homes for Sale	5	**1**	- 80.0%	--	--	--
Months Supply of Inventory	2.3	**0.6**	- 73.9%	--	--	--
Cumulative Days on Market Until Sale	0	**8**	--	26	**46**	+ 76.9%
Percent of Original List Price Received*	0.0%	**105.0%**	--	100.0%	**102.3%**	+ 2.3%
New Listings	4	**0**	- 100.0%	18	**10**	- 44.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



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