Local Market Update for November 2025

Provided by New Jersey REALTORS®



Ocean County

Ocean County

| Single Family | | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change | |
| New Listings | 613 | 492 | - 19.7% | 8,291 | 8,230 | - 0.7% | |
| Closed Sales | 538 | 416 | - 22.7% | 5,513 | 5,504 | - 0.2% | |
| Days on Market Until Sale | 39 | 49 | + 25.6% | 41 | 42 | + 2.4% | |
| Median Sales Price* | \$560,000 | \$639,900 | + 14.3% | \$565,000 | \$600,000 | + 6.2% | |
| Percent of List Price Received* | 99.7% | 99.1% | - 0.6% | 100.2% | 99.8% | - 0.4% | |
| Inventory of Homes for Sale | 1,475 | 1,330 | - 9.8% | | | | |
| Months Supply of Inventory | 3.0 | 2.6 | - 13.3% | | | | |

| Townhouse-Condo | | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change | |
| New Listings | 104 | 76 | - 26.9% | 1,249 | 1,257 | + 0.6% | |
| Closed Sales | 85 | 52 | - 38.8% | 904 | 888 | - 1.8% | |
| Days on Market Until Sale | 50 | 45 | - 10.0% | 36 | 46 | + 27.8% | |
| Median Sales Price* | \$350,000 | \$352,000 | + 0.6% | \$355,000 | \$375,000 | + 5.6% | |
| Percent of List Price Received* | 100.8% | 97.8% | - 3.0% | 101.0% | 99.3% | - 1.7% | |
| Inventory of Homes for Sale | 235 | 188 | - 20.0% | | | | |
| Months Supply of Inventory | 3.0 | 2.3 | - 23.3% | | | | |

| Adult Community | | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2024 | 2025 | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change | |
| New Listings | 320 | 323 | + 0.9% | 4,178 | 4,592 | + 9.9% | |
| Closed Sales | 294 | 281 | - 4.4% | 3,221 | 3,255 | + 1.1% | |
| Days on Market Until Sale | 39 | 50 | + 28.2% | 40 | 44 | + 10.0% | |
| Median Sales Price* | \$295,000 | \$289,950 | - 1.7% | \$305,000 | \$314,225 | + 3.0% | |
| Percent of List Price Received* | 98.3% | 97.8% | - 0.5% | 99.0% | 98.5% | - 0.5% | |
| Inventory of Homes for Sale | 635 | 837 | + 31.8% | | | | |
| Months Supply of Inventory | 2.2 | 2.8 | + 27.3% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

