Local Market Update for November 2024

Provided by New Jersey REALTORS®



Sussex County

Sussex County

| Single Family | | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 11-2023 | Thru 11-2024 | Percent Change | |
| New Listings | 161 | 143 | - 11.2% | 2,078 | 2,063 | - 0.7% | |
| Closed Sales | 149 | 124 | - 16.8% | 1,513 | 1,493 | - 1.3% | |
| Days on Market Until Sale | 38 | 41 | + 7.9% | 44 | 40 | - 9.1% | |
| Median Sales Price* | \$370,000 | \$450,000 | + 21.6% | \$380,000 | \$430,000 | + 13.2% | |
| Percent of List Price Received* | 101.9% | 102.8% | + 0.9% | 102.3% | 103.2% | + 0.9% | |
| Inventory of Homes for Sale | 402 | 327 | - 18.7% | | | | |
| Months Supply of Inventory | 2.8 | 2.4 | - 14.3% | | | | |

| Townhouse-Condo | | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 11-2023 | Thru 11-2024 | Percent Change | |
| New Listings | 31 | 32 | + 3.2% | 457 | 483 | + 5.7% | |
| Closed Sales | 33 | 19 | - 42.4% | 377 | 343 | - 9.0% | |
| Days on Market Until Sale | 33 | 37 | + 12.1% | 34 | 37 | + 8.8% | |
| Median Sales Price* | \$250,000 | \$265,500 | + 6.2% | \$245,000 | \$278,500 | + 13.7% | |
| Percent of List Price Received* | 99.5% | 102.3% | + 2.8% | 101.1% | 101.4% | + 0.3% | |
| Inventory of Homes for Sale | 67 | 85 | + 26.9% | | | | |
| Months Supply of Inventory | 1.9 | 2.7 | + 42.1% | | | | |

| Adult Community | | November | | | Year to Date | | |
|---------------------------------|-----------|----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 11-2023 | Thru 11-2024 | Percent Change | |
| New Listings | 1 | 1 | 0.0% | 11 | 8 | - 27.3% | |
| Closed Sales | 1 | 0 | - 100.0% | 9 | 8 | - 11.1% | |
| Days on Market Until Sale | 142 | 0 | - 100.0% | 37 | 56 | + 51.4% | |
| Median Sales Price* | \$349,000 | \$0 | - 100.0% | \$349,999 | \$375,000 | + 7.1% | |
| Percent of List Price Received* | 100.0% | 0.0% | - 100.0% | 104.3% | 98.3% | - 5.8% | |
| Inventory of Homes for Sale | 3 | 1 | - 66.7% | | | | |
| Months Supply of Inventory | 2.3 | 0.7 | - 69.6% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

