

# Local Market Update for January 2026

Provided by New Jersey REALTORS®



## Union County

Union County

### Single Family

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	293	269	- 8.2%	293	269	- 8.2%
Closed Sales	211	171	- 19.0%	211	171	- 19.0%
Days on Market Until Sale	37	36	- 2.7%	37	36	- 2.7%
Median Sales Price*	\$610,000	\$660,000	+ 8.2%	\$610,000	\$660,000	+ 8.2%
Percent of List Price Received*	104.2%	103.7%	- 0.5%	104.2%	103.7%	- 0.5%
Inventory of Homes for Sale	386	404	+ 4.7%	--	--	--
Months Supply of Inventory	1.5	1.6	+ 6.7%	--	--	--

### Townhouse-Condo

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	34	35	+ 2.9%	34	35	+ 2.9%
Closed Sales	23	32	+ 39.1%	23	32	+ 39.1%
Days on Market Until Sale	24	39	+ 62.5%	24	39	+ 62.5%
Median Sales Price*	\$375,000	\$355,250	- 5.3%	\$375,000	\$355,250	- 5.3%
Percent of List Price Received*	103.9%	100.6%	- 3.2%	103.9%	100.6%	- 3.2%
Inventory of Homes for Sale	54	49	- 9.3%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

### Adult Community

Key Metrics	January			Year to Date		
	2025	2026	Percent Change	Thru 1-2025	Thru 1-2026	Percent Change
New Listings	1	2	+ 100.0%	1	2	+ 100.0%
Closed Sales	2	2	0.0%	2	2	0.0%
Days on Market Until Sale	10	34	+ 240.0%	10	34	+ 240.0%
Median Sales Price*	\$766,750	\$611,944	- 20.2%	\$766,750	\$611,944	- 20.2%
Percent of List Price Received*	105.7%	100.0%	- 5.4%	105.7%	100.0%	- 5.4%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price by Property Type By Month

