

Local Market Update – September 2019

A Research Tool Provided by Realcomp



All MLS

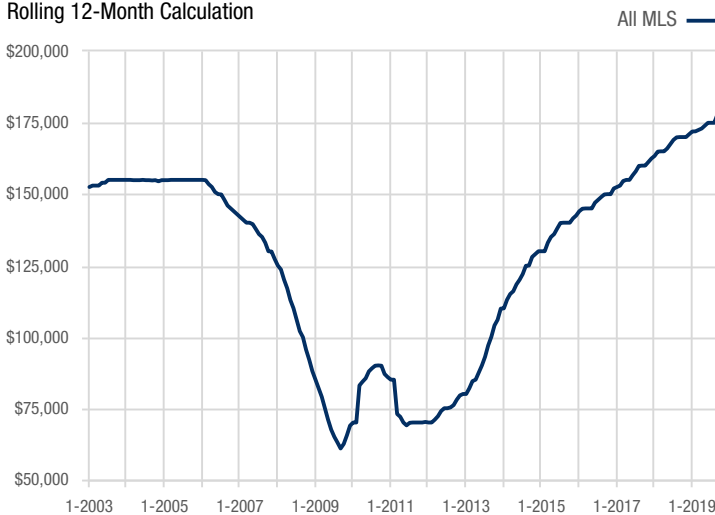
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	10,119	10,216	+ 1.0%	92,495	94,126	+ 1.8%
Pending Sales	6,269	6,531	+ 4.2%	61,500	62,516	+ 1.7%
Closed Sales	6,727	7,013	+ 4.3%	58,745	59,344	+ 1.0%
Days on Market Until Sale	35	37	+ 5.7%	40	41	+ 2.5%
Median Sales Price*	\$170,000	\$189,900	+ 11.7%	\$172,000	\$180,000	+ 4.7%
Average Sales Price*	\$207,234	\$226,125	+ 9.1%	\$210,511	\$219,268	+ 4.2%
Percent of List Price Received*	97.5%	97.5%	0.0%	97.8%	97.6%	- 0.2%
Inventory of Homes for Sale	26,658	22,545	- 15.4%	—	—	—
Months Supply of Inventory	4.1	3.4	- 17.1%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	1,332	1,546	+ 16.1%	12,503	13,054	+ 4.4%
Pending Sales	876	1,012	+ 15.5%	9,208	8,995	- 2.3%
Closed Sales	1,012	944	- 6.7%	8,726	8,563	- 1.9%
Days on Market Until Sale	29	34	+ 17.2%	31	37	+ 19.4%
Median Sales Price*	\$157,000	\$170,000	+ 8.3%	\$160,500	\$167,900	+ 4.6%
Average Sales Price*	\$176,148	\$194,611	+ 10.5%	\$184,629	\$196,051	+ 6.2%
Percent of List Price Received*	97.8%	97.8%	0.0%	98.1%	97.7%	- 0.4%
Inventory of Homes for Sale	2,882	2,899	+ 0.6%	—	—	—
Months Supply of Inventory	3.0	3.1	+ 3.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

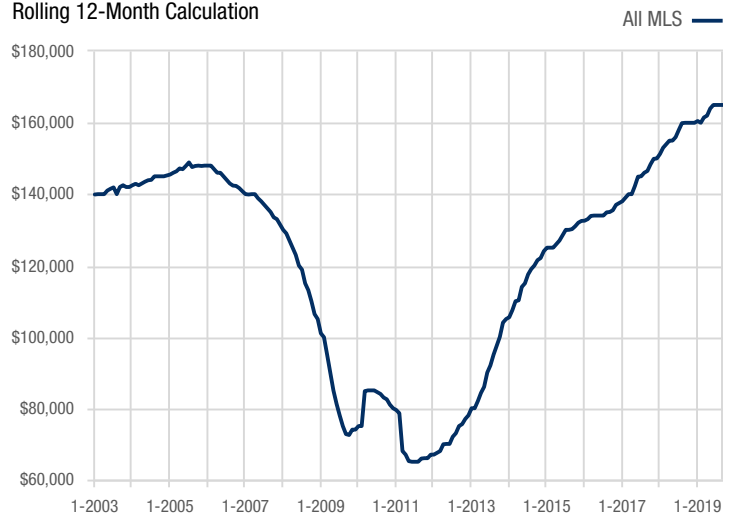
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.